

**From:** Schwoob, Lisa A. - Licensing  
**Sent:** Tuesday, April 28, 2015 6:50 PM  
**To:** Gray, Christopher P - Police Department - CSA  
**Cc:** Wyckoff, Chris - DPD  
**Subject:** RE: i2 Analyst Notebook  
Hi Chris,

i2 Analyst Notebook is now owned by IBM. Have you looked at the different versions (premium versus analyst notebook)? I don't think you can upgrade or if you can, the support has lapsed for too long, so you are probably looking at having to buy new licenses. I believe we also have to purchase directly from IBM. See the link below and let me know what version you think will suit your needs. The IBM rep will be calling tomorrow with some pricing. I may have him talk to you too as you are really the experts with regards to this product.

<http://www-03.ibm.com/software/products/en/analysts-notebook>

Thanks,



**Lisa Schwoob | IT Management Analyst II, CSAM, CHAMP**  
Technology Services | City and County of Denver  
720.337.4373 Phone  
[Lisa.Schwoob@denvergov.org](mailto:Lisa.Schwoob@denvergov.org) | [Dial 3-1-1 for City Services](tel:311)

**From:** Gray, Christopher P - Police Department - CSA  
**Sent:** Friday, April 24, 2015 1:58 PM  
**To:** Schwoob, Lisa A. - Licensing  
**Cc:** Wyckoff, Chris - DPD  
**Subject:** i2 Analyst Notebook

Hi Lisa,

Could you let me know if we are paying maintenance on i2 Analyst Notebook? Also, I'd like to explore the best option between upgrading to the newest version or purchasing the new version.

It is my understanding that we have 5 concurrent licenses. I think we have 12 users, but I've never run into a problem where there wasn't a license available. However, if we expand users, we'd like to know what options are available for getting additional licenses.

If you have any questions, please give me a call.

Thank you very much,



**Chris Gray | Crime Analyst**  
Denver Police Department | Major Crimes Division  
Phone: 720-913-6772 | Fax: 720-913-7007  
[christopher.gray@denvergov.org](mailto:christopher.gray@denvergov.org)

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the intended recipient, you are notified that any disclosure, copying, distribution, electronic storage or use of this communication is prohibited. If you received this communication in error, please notify me immediately by e-mail, attaching the original message, and delete the original message from your computer, and any network to which your computer is connected.

-----Original Appointment-----

**From:** Matthew J Haggard/Bethesda/IBM [mailto:matt.haggard@us.ibm.com]

**Sent:** Thursday, April 30, 2015 7:45 AM

**To:** Matthew J Haggard/Bethesda/IBM; Gray, Christopher P - Police Department - CSA

**Subject:** Invitation: Chris and Matt to discuss Analyst Notebook (Apr 30 01:00 PM MDT in Matt to call Chris at 720-913-6772 )

**When:** Thursday, April 30, 2015 1:00 PM-1:30 PM (UTC-07:00) Mountain Time (US & Canada).

**Where:** Matt to call Chris at 720 913 6772





**From:** Wyckoff, Chris - DPD  
**Sent:** Wednesday, May 06, 2015 2:09 PM  
**To:** Gray, Christopher P - Police Department - CSA <Christopher.Gray@denvergov.org>  
**Subject:** RE: i2 Analyst Notebook

I would send the quote back to licensing.



**Chris Wyckoff | Director**  
Denver Police Department | Data Analysis Unit  
1331 N Cherokee St Rm 412  
Denver, CO 80204  
Phone: 720-913-6402  
[Chris.Wyckoff@denvergov.org](mailto:Chris.Wyckoff@denvergov.org)  
[www.denvergov.org/police](http://www.denvergov.org/police)



**From:** Gray, Christopher P - Police Department - CSA  
**Sent:** Wednesday, May 06, 2015 12:18 PM  
**To:** Wyckoff, Chris - DPD  
**Subject:** FW: i2 Analyst Notebook

I'm not sure if I should send this to TS as well. He said he is working on a formal quote and will get that in the next couple of days.

I also asked the maintenance, it is approximately 20% per year per license.



**Chris Gray | Crime Analyst**  
Denver Police Department | Major Crimes Division  
Phone: 720-913-6772 | Fax: 720-913-7007  
[christopher.gray@denvergov.org](mailto:christopher.gray@denvergov.org)

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**From:** Matthew J Haggard [<mailto:matt.haggard@us.ibm.com>]  
**Sent:** Tuesday, May 05, 2015 2:40 PM  
**To:** Gray, Christopher P - Police Department - CSA  
**Cc:** Troy S Darrington  
**Subject:** Re: i2 Analyst Notebook

Chris,

Sorry to be so late in getting back to you. Had to align some resources internally to get answers to a few of the questions we discussed.

Here is some high-level info and budgetary pricing on both the SDK plug-in and the ESRI connector. Would it make sense for you hop on a call with myself and one of our technical specialists to answer any additional questions you have? Please let me know.

<http://www-03.ibm.com/software/products/en/analysts-notebook-sdk>

\*SDK pricing to be delivered at a later date

<http://www-03.ibm.com/software/products/en/analysts-notebook-esri>

IBM I2 ANALYST'S NOTEBOOK CONNECTOR FOR ESRI CONCURRENT USER LICENSE + SW SUBSCRIPTION & SUPPORT 12 MONTHS = \$1,292 each

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The following is some budgetary pricing on i2 Analyst Notebook in both our Concurrent and Premium Concurrent offerings. Feel free to multiply x5 or x8 for a rough estimate of what any number of licenses would cost. Note the prices above and below reflects City and County of Denver's discount for being a Government entity:

Part Description:	IBM I2 ANALYST'S NOTEBOOK CONCURRENT USER LICENSE + SW SUBSCRIPTION & SUPPORT 12 MONTHS = \$6,647 each
-------------------	--

Part Description:	IBM I2 ANALYST'S NOTEBOOK PREMIUM CONCURRENT USER LICENSE + SW SUBSCRIPTION & SUPPORT 12 MONTHS = \$17,340 each
-------------------	---

Do you have a few minutes on Friday for a quick call to discuss? Please let me know and I will send out a calendar invite.

Thanks,  
Matt

-----

**Matthew Haggard**  
**Account Representative**  
**IBM Safer Planet**  
**301.803.6542 office**  
**cell**

<http://www.linkedin.com/in/matthewhaggard>



**IBM Intelligent  
Operations Center**  
**for Smarter Cities**  
Coordinate your city to deliver  
exceptional service to your citizens



**From:** Matthew J Haggard [mailto:matt.haggard@us.ibm.com]

**Sent:** Monday, May 11, 2015 12:13 PM

**To:** Gray, Christopher P - Police Department - CSA <Christopher.Gray@denvergov.org>

**Subject:** RE: i2 Analyst Notebook

Chris,

No worries. Will try to have some answers for you by our call. What time(s) Wednesday or Thursday work for you?

Thanks,  
Matt

-----  
**Matthew Haggard**  
**Account Representative**  
**IBM Safer Planet**  
**301.803.6542 office**  
**: cell**

<http://www.linkedin.com/in/matthewhaggard>





**From:** Matthew J Haggard [mailto:matt.haggard@us.ibm.com]  
**Sent:** Thursday, May 14, 2015 2:37 PM  
**To:** Gray, Christopher P - Police Department - CSA <Christopher.Gray@denvergov.org>  
**Subject:** RE: i2 Analyst Notebook

Hey Chris,

Just tried your direct line. Is now still a good time?

Thanks,  
Matt

.....  
**Matthew Haggard**  
**Account Representative**  
**IBM Safer Planet**  
**301.803.6542 office**  
**cell**  
<http://www.linkedin.com/in/matthewhaggard>





-----Original Appointment-----

**From:** Gray, Christopher P - Police Department - CSA

**Sent:** Friday, May 15, 2015 2:59 PM

**To:** 'Matthew J Haggard/Bethesda/IBM'

**Subject:** Accepted: Rescheduled: Matt and Chris to connect on ANB (SDK, ESRI connector, etc.) (May 25 10:30 AM MDT in Dial-in:

**When:** Monday, May 25, 2015 10:30 AM-11:00 AM (UTC-07:00) Mountain Time (US & Canada).

**Where:** Dial-in: :





**From:** Gray, Christopher P - Police Department - CSA  
**Sent:** Monday, May 18, 2015 9:37 AM  
**To:** 'Matthew J Haggard' <matt.haggard@us.ibm.com>  
**Subject:** RE: i2 Analyst Notebook

I think the Premium would be better, and the licenses should be concurrent.

I'm not sure what our Site number is.

Thank you,



**Chris Gray | Crime Analyst**  
Denver Police Department | Major Crimes Division  
Phone: 720-913-6772 | Fax: 720-913-7007  
[christopher.gray@denvergov.org](mailto:christopher.gray@denvergov.org)

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**From:** Matthew J Haggard [<mailto:matt.haggard@us.ibm.com>]  
**Sent:** Monday, May 18, 2015 9:34 AM  
**To:** Gray, Christopher P - Police Department - CSA  
**Subject:** RE: i2 Analyst Notebook

Disregard the Site number request, I believe I found the correct one in our system.

I know we discussed on Friday, but remind me again..... would you like the quote to reflect qty 5 of Analyst Notebook Premium or standard?

Thanks,  
Matt

-----  
**Matthew Haggard**  
**Account Representative**  
**IBM Safer Planet**  
**301.803.6542 office**  
**cell**  
<http://www.linkedin.com/in/matthewhaggard>



**IBM Intelligent  
Operations Center  
for Smarter Cities**  
Coordinate your city to deliver  
exceptional service to your citizens



From: Matthew J Haggard/Bethesda/IBM  
To: "Gray, Christopher P - Police Department - CSA" <[Christopher.Gray@denvergov.org](mailto:Christopher.Gray@denvergov.org)>  
Date: 05/18/2015 10:44 AM  
Subject: RE: i2 Analyst Notebook

---

Hey Chris,

Working on the quote for you this morning. Do you happen to have your IBM Site or Customer number handy? If so, it would help speed up the process a bit.

Thanks,  
Matt

-----  
**Matthew Haggard**  
**Account Representative**  
**IBM Safer Planet**  
301.803.6542 office  
: cell  
<http://www.linkedin.com/in/matthewhaggard>





From: "Gray, Christopher P - Police Department - CSA" <[Christopher.Gray@denvergov.org](mailto:Christopher.Gray@denvergov.org)>  
To: Matthew J Haggard/Bethesda/IBM@IBMUS  
Date: 05/11/2015 11:47 AM  
Subject: RE: I2 Analyst Notebook

---

Matt,

I need to reschedule the call. I'm bogged down in a couple of projects that have to be completed today. Do you have time later this week?

I looked at the SDK info and don't really have any questions on it other than cost. I'm not sure if that's a route we want to go right now anyway since our data is a bit dispersed.

The only question I do have is about the connection to [redacted] if there is one. The last time I tested the connection, it wasn't useful for us. I haven't heard if there is an update to that process, or if it remains the same.

Thank you,



Chris Gray | Crime Analyst  
Denver Police Department | Major Crimes Division  
Phone: 720-913-6772 | Fax: 720-913-7007  
[christopher.gray@denvergov.org](mailto:christopher.gray@denvergov.org)

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**From:** Matthew J Haggard [<mailto:matt.haggard@us.ibm.com>]  
**Sent:** Wednesday, May 06, 2015 9:08 AM  
**To:** Gray, Christopher P - Police Department - CSA  
**Subject:** RE: I2 Analyst Notebook

Just sent you an invite for Friday. After you review the links, let me know if you have any technical questions you'd like answered on the call. Would like to get a formal quote over to yourself and Lisa by next week.

Thanks,  
Matt

-----  
**Matthew Haggard**  
**Account Representative**  
**IBM Safer Planet**  
**301.803.6542 office**  
**cell**  
<http://www.linkedin.com/in/matthewhaggard>



From: "Gray, Christopher P - Police Department - CSA" <[Christopher.Gray@denvergov.org](mailto:Christopher.Gray@denvergov.org)>  
To: Matthew J Haggard/Bethesda/IBM @IBMUS  
Date: 05/05/2015 05:02 PM  
Subject: RE: I2 Analyst Notebook

---

I have a training on Friday afternoon, but am available around 10am MDT.

Also, could you let me know the cost for annual maintenance? It's easier to write it into the budget at the outset than to try to get the funding later on.

Thank you,



**Chris Gray | Crime Analyst**  
Denver Police Department | Major Crimes Division  
Phone: 720-913-6772 | Fax: 720-913-7007  
[christopher.gray@denvergov.org](mailto:christopher.gray@denvergov.org)

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**From:** Matthew J Haggard [<mailto:matt.haggard@us.ibm.com>]  
**Sent:** Tuesday, May 05, 2015 2:40 PM  
**To:** Gray, Christopher P - Police Department - CSA  
**Cc:** Troy S Darrington  
**Subject:** Re: i2 Analyst Notebook

Chris,

Sorry to be so late in getting back to you. Had to align some resources internally to get answers to a few of the questions we discussed.

Here is some high-level info and budgetary pricing on both the SDK plug-in and the ESRI connector.

Would it make sense for you hop on a call with myself and one of our technical specialists to answer any additional questions you have? Please let me know.

<http://www-03.ibm.com/software/products/en/analysts-notebook-sdk>

\*SDK pricing to be delivered at a later date

<http://www-03.ibm.com/software/products/en/analysts-notebook-esri>

IBM I2 ANALYST'S NOTEBOOK CONNECTOR FOR ESRI CONCURRENT USER LICENSE + SW SUBSCRIPTION & SUPPORT 12 MONTHS = \$1,292 each

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Part Description:	IBM I2 ANALYST'S NOTEBOOK PREMIUM CONCURRENT USER LICENSE + SW SUBSCRIPTION & SUPPORT 12 MONTHS = \$17,340 each
-------------------	---

Do you have a few minutes on Friday for a quick call to discuss? Please let me know and I will send out

a calendar invite.

Thanks,  
Matt

-----  
**Matthew Haggard**  
**Account Representative**  
**IBM Safer Planet**  
**301.803.6542 office**  
**cell**  
<http://www.linkedin.com/in/matthewhaggard>



From: "Gray, Christopher P - Police Department - CSA" <[Christopher.Gray@denvergov.org](mailto:Christopher.Gray@denvergov.org)>  
To: Matthew J Haggard/Bethesda/IBM @IBMUS  
Date: 04/30/2015 03:05 PM  
Subject: Re: I2 Analyst Notebook

---

Hey, I'm out again make sure to call me on my cell phone please

Sent from my phone

----- Reply message -----

From: "Matthew J Haggard" <[matt.haggard@us.ibm.com](mailto:matt.haggard@us.ibm.com)>

To: "Schwoob, Lisa A. - Licensing" <[Lisa.Schwoob@denvergov.org](mailto:Lisa.Schwoob@denvergov.org)>  
Cc: "Gray, Christopher P - Police Department - CSA" <[Christopher.Gray@denvergov.org](mailto:Christopher.Gray@denvergov.org)>  
Subject: i2 Analyst Notebook  
Date: Wed, Apr 29, 2015 3:33 PM

Linda - thanks for forwarding Chris' info.

Chris - Do you have a few minutes on Thursday to talk? Let me know a good time and I will give you a ring on your cell.

Thanks,  
Matt

-----  
**Matthew Haggard**  
**Account Representative**  
**IBM Safer Planet**  
**301.803.6542 office**  
**cell**

<http://www.linkedin.com/in/matthewhaggard>



From: "Schwoob, Lisa A. - Licensing" <[Lisa.Schwoob@denvergov.org](mailto:Lisa.Schwoob@denvergov.org)>  
To: "Gray, Christopher P - Police Department - CSA" <[Christopher.Gray@denvergov.org](mailto:Christopher.Gray@denvergov.org)>  
Cc: Matthew J Haggard/Bethesda/IBM@IBMUS  
Date: 04/29/2015 02:48 PM  
Subject: RE: i2 Analyst Notebook

---



Hi Chris,

I am copying Matthew Haggard so that he can give you a call on your cell phone (see below). I think it best he speak with you to discuss the i2 Analyst Notebook. If Matthew provides you with a quote please be sure to copy me too.

Thanks,



**Lisa Schwoob | IT Management Analyst II, CSAM, CHAMP**  
Technology Services | City and County of Denver  
720.337.4373 Phone  
[Lisa.Schwoob@denvergov.org](mailto:Lisa.Schwoob@denvergov.org) | [Dial 3-1-1 for City Services](#)

**From:** Gray, Christopher P - Police Department - CSA  
**Sent:** Wednesday, April 29, 2015 9:03 AM  
**To:** Schwoob, Lisa A. - Licensing  
**Subject:** RE: i2 Analyst Notebook

I'd be happy to speak with them. I will be in and out of the office all day, so if they'd like to speak, please give them my cell number. 333-6

I do have some questions for the Rep as well.

Thank you for taking care of this.

**Chris Gray | Crime Analyst**  
Denver Police Department | Robbery/Homicide Unit  
Phone: 720-913-6772 | Fax: 720-913-7062  
[christopher.gray@denvergov.org](mailto:christopher.gray@denvergov.org)

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---

**From:** Schwoob, Lisa A. - Licensing  
**Sent:** Tuesday, April 28, 2015 6:50 PM  
**To:** Gray, Christopher P - Police Department - CSA  
**Cc:** Wyckoff, Chris - DPD  
**Subject:** RE: i2 Analyst Notebook



Hi Chris,

i2 Analyst Notebook is now owned by IBM. Have you looked at the different versions (premium versus analyst notebook)? I don't think you can upgrade or if you can, the support has lapsed for too long, so you are probably looking at having to buy new licenses. I believe we also have to purchase directly from IBM. See the link below and let me know what version you think will suit your needs. The IBM rep will be calling tomorrow with some pricing. I may have him talk to you too as you are really the experts with regards to this product.

<http://www-03.ibm.com/software/products/en/analysts-notebook>

Thanks,



**Lisa Schwoob | IT Management Analyst II, CSAM, CHAMP**  
Technology Services | City and County of Denver  
720.337.4373 Phone  
[Lisa.Schwoob@denvergov.org](mailto:Lisa.Schwoob@denvergov.org) | [Dial 3-1-1 for City Services](tel:3-1-1)

**From:** Gray, Christopher P - Police Department - CSA  
**Sent:** Friday, April 24, 2015 1:58 PM  
**To:** Schwoob, Lisa A. - Licensing  
**Cc:** Wyckoff, Chris - DPD  
**Subject:** i2 Analyst Notebook

Hi Lisa,

Could you let me know if we are paying maintenance on i2 Analyst Notebook? Also, I'd like to explore the best option between upgrading to the newest version or purchasing the new version.

It is my understanding that we have concurrent licenses. I think we have users, but I've never run into a problem where there wasn't a license available. However, if we expand users, we'd like to know what options are available for getting additional licenses.

If you have any questions, please give me a call.

Thank you very much,



**Chris Gray | Crime Analyst**  
Denver Police Department | Major Crimes Division  
Phone: 720-913-6772 | Fax: 720-913-7007  
[christopher.gray@denvergov.org](mailto:christopher.gray@denvergov.org)

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computer, and any network to which your computer is connected.

**From:** Gray, Christopher P - Police Department - CSA  
**Sent:** Wednesday, May 20, 2015 1:26 PM  
**To:** Wyckoff, Chris - DPD <Chris.Wyckoff@denvergov.org>  
**Subject:** FW: i2 Analyst Notebook

Here is the quote. It was sent to licensing as well.



Chris Gray | Crime Analyst  
Denver Police Department | Major Crimes Division  
Phone: 720-913-6772 | Fax: 720-913-7007  
[christopher.gray@denvergov.org](mailto:christopher.gray@denvergov.org)

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**From:** Gray, Christopher P - Police Department - CSA  
**Sent:** Thursday, May 21, 2015 3:16 PM  
**To:** Schwoob, Lisa A. - Licensing <Lisa.Schwoob@denvergov.org>  
**Subject:** FW: I2 Analyst Notebook

Hi Lisa,

When you get a moment, could you let me know what Denver paid for the version we have now?

Thank you very much,



Chris Gray | Crime Analyst  
Denver Police Department | Major Crimes Division  
Phone: 720-913-6772 | Fax: 720-913-7007  
[christopher.gray@denvergov.org](mailto:christopher.gray@denvergov.org)

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**From:** Matthew J Haggard [<mailto:matt.haggard@us.ibm.com>]  
**Sent:** Wednesday, May 20, 2015 1:21 PM  
**To:** Gray, Christopher P - Police Department - CSA  
**Cc:** Schwoob, Lisa A. - Licensing  
**Subject:** RE: I2 Analyst Notebook

Christopher and Lisa,

Below, please find the quote requested for I2 Analyst Notebook and the ESRI Connector. If there is a preferred business partner you wish to procure through, please provide me with their contact information. As you know, our business partners are typically able to quote prices a few points below IBM.

This quote will have to be amended, as I included both the premium and standard version of I2 Analyst Notebook. Please let me know which version you would like to keep. I will follow up with you to ensure everything is accurate and determine next steps. I look forward to working with you both to ensure the entitlements are delivered in a timely manner.

Thanks,  
Matt

-----  
**Matthew Haggard**  
**Account Representative**  
**IBM Safer Planet**

301.803.6542 office  
cell

<http://www.linkedin.com/in/matthewhaggard>



From: "Gray, Christopher P - Police Department - CSA" <[Christopher.Gray@denvergov.org](mailto:Christopher.Gray@denvergov.org)>  
To: Matthew J Haggard/Bethesda/IBM @ IBMUS  
Date: 05/11/2015 11:47 AM  
Subject: RE: I2 Analyst Notebook

---

Matt,

I need to reschedule the call. I'm bogged down in a couple of projects that have to be completed today. Do you have time later this week?

I looked at the SDK Info and don't really have any questions on it other than cost. I'm not sure if that's a route we want to go right now anyway since our data is a bit dispersed.

The only question I do have is about the connection to CopLink if there is one. The last time I tested the connection, it wasn't useful for us. I haven't heard if there is an update to that process, or if it remains the same.

Thank you,



Chris Gray | Crime Analyst  
Denver Police Department | Major Crimes Division  
Phone: 720-913-6772 | Fax: 720-913-7007  
[christopher.gray@denvergov.org](mailto:christopher.gray@denvergov.org)

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**From:** Matthew J Haggard [<mailto:matt.haggard@us.ibm.com>]

**Sent:** Wednesday, May 06, 2015 9:08 AM

**To:** Gray, Christopher P - Police Department - CSA

**Subject:** RE: I2 Analyst Notebook

Just sent you an invite for Friday. After you review the links, let me know if you have any technical questions you'd like answered on the call. Would like to get a formal quote over to yourself and Lisa by next week.

Thanks,  
Matt

-----  
**Matthew Haggard**  
**Account Representative**  
**IBM Safer Planet**  
301.803.6542 office  
cell

<http://www.linkedin.com/in/matthewhaggard>



---

**From:** "Gray, Christopher P - Police Department - CSA" <[Christopher.Gray@denvergov.org](mailto:Christopher.Gray@denvergov.org)>  
**To:** Matthew J Haggard/Belhesda/IBM@IBMUS  
**Date:** 05/05/2015 05:02 PM  
**Subject:** RE: I2 Analyst Notebook

I have a training on Friday afternoon, but am available around 10am MDT.

Also, could you let me know the cost for annual maintenance? It's easier to write it into the budget at the outset than to try to get the funding later on.

Thank you,



**Chris Gray | Crime Analyst**  
Denver Police Department | Major Crimes Division  
Phone: 720-913-6772 | Fax: 720-913-7007  
[christopher.gray@denvergov.org](mailto:christopher.gray@denvergov.org)

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**From:** Matthew J Haggard [<mailto:matt.haggard@us.ibm.com>]

**Sent:** Tuesday, May 05, 2015 2:40 PM

**To:** Gray, Christopher P - Police Department - CSA

**Cc:** Troy S Darrington

**Subject:** Re: i2 Analyst Notebook

Chris,

Sorry to be so late in getting back to you. Had to align some resources internally to get answers to a few of the questions we discussed.

Here is some high-level info and budgetary pricing on both the SDK plug-in and the ESRI connector.

Would it make sense for you hop on a call with myself and one of our technical specialists to answer any additional questions you have? Please let me know.

<http://www-03.ibm.com/software/products/en/analysts-notebook-sdk>

\*SDK pricing to be delivered at a later date

<http://www-03.ibm.com/software/products/en/analysts-notebook-esri>

IBM i2 ANALYST'S NOTEBOOK CONNECTOR FOR ESRI CONCURRENT USER LICENSE + SW SUBSCRIPTION & SUPPORT 12 MONTHS = \$1,292 each

The following is some budgetary pricing on i2 Analyst Notebook in both our Concurrent and Premium Concurrent offerings. Feel free to multiply x5 or x8 for a rough estimate of what any number of licenses would cost. Note the prices above and below reflects City and County of Denver's discount for being a Government entity:

Part Description:

IBM i2 ANALYST'S NOTEBOOK CONCURRENT USER LICENSE + SW SUBSCRIPTION & SUPPORT 12 MONTHS = \$6,647 each



Part Description:

IBM I2 ANALYST'S NOTEBOOK PREMIUM CONCURRENT USER LICENSE + SW  
SUBSCRIPTION & SUPPORT 12 MONTHS = \$17,340 each

Do you have a few minutes on Friday for a quick call to discuss? Please let me know and I will send out a calendar invite.

Thanks,  
Matt

-----  
**Matthew Haggard**  
**Account Representative**  
**IBM Safer Planet**  
**301.803.6542 office**  
**cell**

<http://www.linkedin.com/in/matthewhaggard>



From: "Gray, Christopher P - Police Department - CSA" <[Christopher.Gray@denvergov.org](mailto:Christopher.Gray@denvergov.org)>  
To: Mathew J Haggard/Bethesda/IBM@IBMUS  
Date: 04/30/2015 03:05 PM  
Subject: Re: I2 Analyst Notebook

---

Hey, I'm out again make sure to call me on my cell phone please

Sent from my phone

----- Reply message -----

From: "Matthew J Haggard" <[matt.haggard@us.ibm.com](mailto:matt.haggard@us.ibm.com)>

To: "Schwoob, Lisa A. - Licensing" <[Lisa.Schwoob@denvergov.org](mailto:Lisa.Schwoob@denvergov.org)>

Cc: "Gray, Christopher P - Police Department - CSA"

<[Christopher.Gray@denvergov.org](mailto:Christopher.Gray@denvergov.org)>

Subject: i2 Analyst Notebook

Date: Wed, Apr 29, 2015 3:33 PM

Linda - thanks for forwarding Chris' info.

Chris - Do you have a few minutes on Thursday to talk? Let me know a good time and I will give you a ring on your cell.

Thanks,  
Matt

-----  
**Matthew Haggard**

**Account Representative**

**IBM Safer Planet**

**301.803.6542 office**

**cell**

<http://www.linkedin.com/in/matthewhaggard>



**IBM Intelligent  
Operations Center  
for Smarter Cities**  
Coordinate your city to deliver  
exceptional service to your citizens



From: "Schwoob, Lisa A. - Licensing" <[Lisa.Schwoob@denvergov.org](mailto:Lisa.Schwoob@denvergov.org)>  
To: "Gray, Christopher P - Police Department - CSA" <[Christopher.Gray@denvergov.org](mailto:Christopher.Gray@denvergov.org)>  
Cc: Matthew J Haggard/Bethesda/IBM@IBMUS  
Date: 04/29/2015 02:48 PM  
Subject: RE: i2 Analyst Notebook

---

Hi Chris,

I am copying Matthew Haggard so that he can give you a call on your cell phone (see below). I think it best he speak with you to discuss the i2 Analyst Notebook. If Matthew provides you with a quote please be sure to copy me too.

Thanks,



**Lisa Schwoob | IT Management Analyst II, CSAM, CHAMP**  
Technology Services | City and County of Denver  
720.337.4373 Phone  
[Lisa.Schwoob@denvergov.org](mailto:Lisa.Schwoob@denvergov.org) | [Dial 3-1-1 for City Services](tel:311)

**From:** Gray, Christopher P - Police Department - CSA  
**Sent:** Wednesday, April 29, 2015 9:03 AM  
**To:** Schwoob, Lisa A. - Licensing  
**Subject:** RE: i2 Analyst Notebook

I'd be happy to speak with them. I will be in and out of the office all day, so if they'd like to speak, please give them my cell number.

I do have some questions for the Rep as well.

Thank you for taking care of this.

**Chris Gray | Crime Analyst**  
Denver Police Department | Robbery/Homicide Unit  
Phone: 720-913-6772 | Fax: 720-913-7062  
[christopher.gray@denvergov.org](mailto:christopher.gray@denvergov.org)

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---

**From:** Schwoob, Lisa A. - Licensing  
**Sent:** Tuesday, April 28, 2015 6:50 PM  
**To:** Gray, Christopher P - Police Department - CSA  
**Cc:** Wyckoff, Chris - DPD  
**Subject:** RE: I2 Analyst Notebook  
Hi Chris,

I2 Analyst Notebook is now owned by IBM. Have you looked at the different versions (premium versus analyst notebook)? I don't think you can upgrade or if you can, the support has lapsed for too long, so you are probably looking at having to buy new licenses. I believe we also have to purchase directly from IBM. See the link below and let me know what version you think will suit your needs. The IBM rep will be calling tomorrow with some pricing. I may have him talk to you too as you are really the experts with regards to this product.

<http://www-03.ibm.com/software/products/en/analysts-notebook>

Thanks,



**Lisa Schwoob | IT Management Analyst II, CSAM, CHAMP**  
Technology Services | City and County of Denver  
720.337.4373 Phone  
[Lisa.Schwoob@denvergov.org](mailto:Lisa.Schwoob@denvergov.org) | [Dial 3-1-1 for City Services](#)

**From:** Gray, Christopher P - Police Department - CSA  
**Sent:** Friday, April 24, 2015 1:58 PM  
**To:** Schwoob, Lisa A. - Licensing  
**Cc:** Wyckoff, Chris - DPD  
**Subject:** I2 Analyst Notebook

Hi Lisa,

Could you let me know if we are paying maintenance on I2 Analyst Notebook? Also, I'd like to explore the best option between upgrading to the newest version or purchasing the new version.

It is my understanding that we have concurrent licenses. I think we have users, but I've never run into a problem where there wasn't a license available. However, if we expand users, we'd like to know what options are available for getting additional licenses.

If you have any questions, please give me a call.

Thank you very much,



**Chris Gray | Crime Analyst**  
Denver Police Department | Major Crimes Division  
Phone: 720-913-6772 | Fax: 720-913-7007  
[christopher.gray@denvergov.org](mailto:christopher.gray@denvergov.org)

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**From:** Gray, Christopher P - Police Department - CSA  
**Sent:** Friday, May 22, 2015 1:15 PM  
**To:** 'Schwoob, Lisa A. - Licensing' <Lisa.Schwoob@denvergov.org>  
**Subject:** RE: i2 Analyst Notebook

Thank you for the info. I know the comparison is hard, but just wanted to make sure we are working on the best decisions possible.

I will get with our finance department and ask them about the cost.

Once we make a presentation to the Chiefs and they decide to move forward, I will contact Project Intake.

Thank you very much for the help with this.



Chris Gray | Crime Analyst  
Denver Police Department | Major Crimes Division  
Phone: 720-913-6772 | Fax: 720-913-7007  
[christopher.gray@denvergov.org](mailto:christopher.gray@denvergov.org)

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**From:** Schwoob, Lisa A. - Licensing  
**Sent:** Friday, May 22, 2015 10:19 AM  
**To:** Gray, Christopher P - Police Department - CSA  
**Cc:** Schenker, David - TS Office of the CIO (TSCIO)  
**Subject:** RE: i2 Analyst Notebook

Hi Chris,

You will need to get with DPD finance on what i2 Analyst originally cost because the purchase probably occurred prior to the DPD consolidation in 2004 and possibly even PeopleSoft. This is all well before my time and hard to say, because Licensing did not exist at that time. Note that the vendor, i2, was bought out by IBM, so comparing what you purchased more than ten years ago to what is offered today, is going to be very difficult. Technology and data science and the tools used for statistical analysis has changed a lot since then. The last support paid was in 2008 for version 7 (\$3348 for the support renewal), but that is support and not actual license purchases. The decision to stop support occurred before I started working here (sometime in 2009) and was made by Pete Schmidt who retired years ago. If the cost of the i2 Analyst Premium is too high (note that concurrent licenses are generally very expensive) you may have to look into a different version or non-concurrent license model that would meet most of your needs.

Going forward, if you decide to go with the i2 Analyst Premium, you will need to go through project intake(see attached for the Project Intake Form that you will need to submit to David Schenker) before the purchase can be approved (hopefully you have funds or are planning funds for 2016 for the upgrades). Because the product has changed so much other TS teams will need to weigh in on this purchase and determine if this is a good solution. The project intake form allows us to better understand your needs and how the software will assist you with the work you perform. A service ticket ([help.desk@denvergov.org](mailto:help.desk@denvergov.org)) will also be required at some point in time if you decide to move forward.

Thanks,



**Lisa Schwoob | IT Management Analyst II, CSAM, CHAMP**  
Technology Services | City and County of Denver  
720.337.4373 Phone  
[Lisa.Schwoob@denvergov.org](mailto:Lisa.Schwoob@denvergov.org) | [Dial 3-1-1 for City Services](#)



**From:** Gray, Christopher P - Police Department - CSA  
**Sent:** Tuesday, May 26, 2015 11:27 AM  
**To:** Zamora, Sheri - DPD <Sheri.Zamora@denvergov.org>  
**Subject:** FW: i2 Analyst Notebook

Sheri,

I was referred to your department concerning the original purchase of i2 Analyst Notebook. I'm not exactly sure when it was purchased, but is there any way you could let me know what the purchase price was?

I am looking into upgrade options and want to make sure I have all the information that's available when talking to the vendor.

If you have any questions, please let me know.

Thank you very much,



**Chris Gray | Crime Analyst**  
Denver Police Department | Major Crimes Division  
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[christopher.gray@denvergov.org](mailto:christopher.gray@denvergov.org)

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**From:** Schwoob, Lisa A. - Licensing  
**Sent:** Friday, May 22, 2015 1:32 PM  
**To:** Gray, Christopher P - Police Department - CSA  
**Subject:** RE: i2 Analyst Notebook

Hi Chris,

Thanks so much! The price really went up on this, but you get a much richer product too.

Thanks,



**Lisa Schwoob | IT Management Analyst II, CSAM, CHAMP**  
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**From:** Gray, Christopher P - Police Department - CSA  
**Sent:** Friday, May 22, 2015 1:15 PM  
**To:** Schwoob, Lisa A. - Licensing  
**Subject:** RE: i2 Analyst Notebook

Thank you for the info. I know the comparison is hard, but just wanted to make sure we are working on the best decisions possible.

I will get with our finance department and ask them about the cost.

Once we make a presentation to the Chiefs and they decide to move forward, I will contact Project Intake.

Thank you very much for the help with this.



Chris Gray | Crime Analyst  
Denver Police Department | Major Crimes Division  
Phone: 720-913-6772 | Fax: 720-913-7007  
[christopher.gray@denvergov.org](mailto:christopher.gray@denvergov.org)

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**From:** Schwoob, Lisa A. - Licensing  
**Sent:** Friday, May 22, 2015 10:19 AM  
**To:** Gray, Christopher P - Police Department - CSA  
**Cc:** Schenker, David - TS Office of the CIO (TSCIO)  
**Subject:** RE: i2 Analyst Notebook

Hi Chris,

You will need to get with DPD finance on what i2 Analyst originally cost because the purchase probably occurred prior to the DPD consolidation in 2004 and possibly even PeopleSoft. This is all well before my time and hard to say, because Licensing did not exist at that time. Note that the vendor, i2, was bought out by IBM, so comparing what you purchased more than ten years ago to what is offered today, is going to be very difficult. Technology and data science and the tools used for statistical analysis has changed a lot since then. The last support paid was in 2008 for version 7 (\$3348 for the support renewal), but that is support and not actual license purchases. The decision to stop support occurred before I started working here (sometime in 2009) and was made by Pete Schmidt who retired years ago. If the cost of the i2 Analyst Premium is too high (note that concurrent licenses are generally very expensive) you may have to look into a different version or non-concurrent license model that would meet most of your needs.

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Thanks,



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Technology Services | City and County of Denver  
720.337.4373 Phone  
[Lisa.Schwoob@denvergov.org](mailto:Lisa.Schwoob@denvergov.org) | [Dial 3-1-1 for City Services](tel:311)

**From:** Gray, Christopher P - Police Department - CSA  
**Sent:** Thursday, May 21, 2015 3:16 PM  
**To:** Schwoob, Lisa A. - Licensing  
**Subject:** FW: i2 Analyst Notebook

Hi Lisa,

When you get a moment, could you let me know what Denver paid for the version we have now?

Thank you very much,



**Chris Gray | Crime Analyst**  
Denver Police Department | Major Crimes Division  
Phone: 720-913-6772 | Fax: 720-913-7007  
[christopher.gray@denvergov.org](mailto:christopher.gray@denvergov.org)

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**From:** Zamora, Sheri - DPD  
**Sent:** Tuesday, May 26, 2015 1:47 PM  
**To:** Gray, Christopher P - Police Department - CSA <Christopher.Gray@denvergov.org>  
**Subject:** RE: i2 Analyst Notebook

Chris,

Attached is all the information I was able to locate regarding the purchase of Analyst's Notebook.

Even though the comments say that the software was purchased with HIDTA funds, the accounting information indicates it was actually purchased July 2003 with a Federal Block Grant. Hope this helps you.

-Sheri



**Sheri Zamora | Accounting Technician, Financial Services Division**  
Denver Police Dept | City and County of Denver  
720.913.6329 Phone | 720.913.7045 Fax  
[Sheri.Zamora@denvergov.org](mailto:Sheri.Zamora@denvergov.org)

**From:** Gray, Christopher P - Police Department - CSA  
**Sent:** Tuesday, May 26, 2015 11:27 AM  
**To:** Zamora, Sheri - DPD  
**Subject:** FW: i2 Analyst Notebook

Sheri,

I was referred to your department concerning the original purchase of i2 Analyst Notebook. I'm not exactly sure when it was purchased, but is there any way you could let me know what the purchase price was?

I am looking into upgrade options and want to make sure I have all the information that's available when talking to the vendor.

If you have any questions, please let me know.

Thank you very much,



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Denver Police Department | Major Crimes Division  
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**From:** Schwoob, Lisa A. - Licensing  
**Sent:** Friday, May 22, 2015 1:32 PM  
**To:** Gray, Christopher P - Police Department - CSA  
**Subject:** RE: i2 Analyst Notebook

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Thanks,



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**From:** Schwoob, Lisa A. - Licensing  
**Sent:** Friday, May 22, 2015 10:19 AM  
**To:** Gray, Christopher P - Police Department - CSA  
**Cc:** Schenker, David - TS Office of the CIO (TSCIO)  
**Subject:** RE: i2 Analyst Notebook

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**Lisa Schwoob | IT Management Analyst II, CSAM, CHAMP**  
Technology Services | City and County of Denver  
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**From:** Gray, Christopher P - Police Department - CSA  
**Sent:** Thursday, May 21, 2015 3:16 PM  
**To:** Schwoob, Lisa A. - Licensing  
**Subject:** FW: i2 Analyst Notebook

Hi Lisa,

When you get a moment, could you let me know what Denver paid for the version we have now?

Thank you very much,



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Phone: 720-913-6772 | Fax: 720-913-7007  
[christopher.gray@denvergov.org](mailto:christopher.gray@denvergov.org)

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# Purchase Order

**DO NOT INVOICE TO THIS ADDRESS**

**City and County of Denver**

Purchasing Division

201 West Colfax Avenue Dept.304

Denver, CO 80202

United States

Phone: 720/913-8100 Fax: 720/913-8101



Purchase Order	Date	Revision	Page:
POLIC-0000001050	06/10/2003		1 of 4
Payment Terms	Freight Terms	Ship Via	
Net30	DESTINATION	Common	
Buyer	Phone	Origin	
		REG	

**Vendor:** 0000050076 Phone: 703/921-0195 Fax: 703/921-0196

I2 INC ..... use #61423  
6551 LOISDALE COURT  
SUITE 600  
SPRINGFIELD VA 22150  
United States

**Ship To:**  
DPD CHIPS Bureau  
1331 Cherokee Street  
Room 510  
Denver CO 80204  
United States

**Bill To:**  
DPD Financial Services Bureau  
1331 Cherokee Street  
Room 422  
Denver CO 80204  
United States

**Tax Exempt? Y** **Tax Exempt ID: 84-6000580**

Line-Sch	Vendor Part#/Description	Mfg ID	Quantity	UOM	PO Price	Extended Amt	Due Date
1 - 1	Analyst's Notebook		1.00	EA	\$3,388.00	\$3,388.00	06/24/2003

**DIST: 1**

**Chartfields**

Status	Percentage	PO Qty	Amount
Closed	100.0000	1.0000	\$3,388.00

BUUnit	Account	Fund	Dept	Program	Class
DENVR	783000	12003	3518101	Z0000	Z0000

**Details/Tax**

BaseAmt	BaseCurrency	Currency	Location	Consigned
\$3,388.00	USD	USD	POLIC0000 0	N

Software. This software is being purchased with HIDTA.

Req ID: D4546

All above items are to be priced and delivered in accordance with verbal quote by Fran Troup.

Name and Phone number of individual to contact for additional delivery or technical information with regard to this purchase order: LT John Pettinger 720-913-8410.

**Total PO Amount**

**\$3,388.00**

Any Discrepancies must be reconciled with the Purchasing Division Buyer before this order is filled.

This Purchase Order may contain an item or items issued pursuant to a Master Purchase Order(s) ("MPO") previously agreed to between the City and the Vendor. All of the terms and conditions of the MPO(s) referenced above shall govern the purchase of the related item(s). The Vendor acknowledges and agrees by accepting this Purchase Order: a) that for any item referencing an MPO and where the terms and conditions stated in this Purchase Order differ from the MPO(s) the PO terms are void and of no effect [unless agreed to in a separate written or electronic acknowledgment between the Vendor and the Director of Purchasing] and b) that where there is no MPO referenced above, the Vendor agrees to be bound by all of the terms and conditions of this Purchase Order.

# Purchase Order

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Buyer	Phone	Origin	
		REG	

**Vendor:** 0000050076 Phone: 703/921-0195 Fax: 703/921-0196

12 INC ..... usa #61423  
6551 LOISDALE COURT  
SUITE 600  
SPRINGFIELD VA 22150  
United States

**Ship To:**  
DPD CHIPS Bureau  
1331 Cherokee Street  
Room 510  
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**Tax Exempt? Y** **Tax Exempt ID: 84-6000580**

Line- Sch	Vendor Part/Description	Mfg ID	Quantity	UOM	PO Price	Extended Amt	Due Date
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## TERMS AND CONDITIONS

### GENERAL CONDITIONS OF PURCHASE

1. Non-Exclusive: This Purchase Order is non-exclusive. City does not guarantee any minimum purchase other than as provided herein.

2. Inspection and Acceptance: Vendor shall perform all services in accordance with the standard of care exercised by highly competent vendors who perform like or similar services. City may inspect all goods/services prior to acceptance. Payment does not constitute acceptance. Vendor shall bear the cost of any inspection/testing that reveals goods/services that are defective or do not meet specifications. City's failure to accept or reject goods/services shall not relieve Vendor from its responsibility for such goods/services that are defective or do not meet specifications nor impose liability on City for such goods/services. If any part of the goods/services are not acceptable to City, City may, in addition to any other rights it may have at law or in equity: (1) make a warranty claim; (2) repair and/or replace the goods or substitute other services at Vendor's expense; or (3) reject and return the goods at Vendor's cost and/or reject the services at Vendor's expense for full credit. Any rejected goods/services are not to be replaced without written authorization from City, and any such replacement shall be on the same terms and conditions contained in this Purchase Order.

3. Shipping, Taxes and Other Credits and Charges: Vendor shall procure all permits and licenses; pay all charges, taxes and fees; and give all notices necessary and incidental to the fulfillment of this Purchase Order and all cost thereof have been included in the prices contained herein. City shall not be liable for the payment of taxes, late charges or penalties of any nature, except as required by D.R.M.C. § 20-107, et seq. The price of all goods/services shall reflect all applicable tax exemptions. City's Federal Registration No. is 84-6000580 and its State Registration No. is 98-02890. All pricing is F.O.B. destination unless otherwise specified. Shipments must be marked with Vendor's name, the Purchase Order number, and contain a delivery or packing slip. Vendor shall not impose any charges for boxing, crating, parcel post, insurance, handling, freight, express or other similar charges or fees. Vendor shall notify City in writing of any price decreases immediately, and City shall receive the benefit thereof on all unshipped items. Vendor shall comply with any additional delivery terms specified herein. Vendor shall be responsible for the cleanup and reporting of any contamination (environmental or otherwise) or spillage resulting from the delivery and/or unloading of goods within twenty-four (24) hours of the contamination or spillage or sooner if required by law. Vendor shall pay all sales and use taxes levied by City on any tangible personal property built into the goods/services. Vendor shall obtain a Certificate of Exemption from the State of Colorado Department of Revenue prior to the purchase of any materials to be built into the goods/services and provide a copy of the Certificate to City prior to final payment.

4. Risk of Loss: Vendor shall bear the risk of loss, injury or destruction of goods prior to delivery to City. Loss, injury or destruction shall not release Vendor from any obligation hereunder.

5. Invoice: Each invoice shall include: (i) the purchase order number; (ii) individual itemization of the goods/services; (iii) per unit price, extended and totaled; (iv) quantity ordered, back ordered and shipped; (v) an invoice number and date; (vi) ordering department's name and "ship to" address; and (vii) agreed upon payment terms set forth herein.

6. Payment: Payment shall be subject to City's Prompt Payment Ordinance D.R.M.C. § 20-107, et seq. after City accepts the goods/services. City's payment obligations hereunder, whether direct or contingent, shall extend only to funds appropriated by the Denver City Council for the purpose of this Purchase Order, encumbered for the purpose of this Purchase Order and paid into the Treasury of City. Vendor acknowledges that: (i) City does not by this Purchase Order, irrevocably pledge present cash reserves for payments in future fiscal years; and (ii) this Purchase Order is not intended to create a multiple-fiscal year direct or indirect debt or financial obligation of City. City may setoff against any payments due to Vendor any claims and/or credits it may have against Vendor under this Purchase Order.

7. Amendments/Changes: Only the Manager of General Services or his delegate is authorized to change or amend this Purchase Order by a formal written change order. Any change or amendment that would cause the aggregate payable under this Purchase Order to exceed the amount appropriated and encumbered for this Purchase Order is expressly prohibited and of no effect. Vendor shall verify that the amount appropriated and encumbered is sufficient to cover any increase in cost due to changes or amendments. Goods/services provided without such verification are provided at Vendor's risk. The Vendor has no authority to bind City on any contractual matters.

8. Warranty: Vendor warrants and guarantees to City that all goods furnished under this Purchase Order are free from defects in workmanship and materials, are merchantable, and fit for the purposes for which they are to be used. For any goods furnished under this Purchase Order which become defective within twelve (12) months (unless otherwise specified) after date of receipt by City, Vendor shall either, at City's election and to City's satisfaction, remedy any and all defects or replace the defective goods at no expense to City within seven (7) days of receipt of the defective goods or accept the defective goods for full credit and payment of any return shipping charges. Vendor shall be fully responsible for any and all warranty work, regardless of third party warranty coverage. Vendor shall furnish additional or replacement parts at the same prices, conditions and specifications delineated herein.

9. Indemnification/Limitation of Liability: Vendor shall indemnify and hold harmless City (including but not limited to its employees, elected and appointed officials, agents and representatives) against any and all losses (including without limitation, loss of use and costs of cover), liability, damage, claims, demands, actions and/or proceedings and all costs and expenses connected therewith (including without limitation attorneys' fees) that arise out of or relate to any claim of infringement of patent, trademark, copyright, trade secret or other intellectual property right related to this Purchase Order or that are caused by or the result of any act or omission of Vendor, its agents, suppliers, employees, or representatives. Vendor's obligation shall not apply to any liability or damages which result solely from the negligence of City. City shall not be liable for any consequential, incidental, indirect, special, reliance, or punitive damages or for any lost profits or revenues, regardless of the legal theory under which such liability is asserted. In no event shall City's aggregate liability exceed the agreed upon cost for those goods/services that have been accepted by City under this Purchase Order up to the Total Purchase Order Amount. Notwithstanding anything contained in this Purchase Order to the contrary, City in no way limits or waives the rights, immunities and protections provided by C.R.S. § 24-10-101, et seq.

10. Termination: City may terminate this Purchase Order, in whole or in part, at any time and for any reason immediately upon written notice to Vendor. In the event of such a termination, City's sole liability shall be limited to payment of the amount due for the goods/services accepted by City. Vendor acknowledges the risks inherent in this termination for convenience and expressly accepts them. Termination by City shall not constitute a waiver of any claims City may have against Vendor.

11. Interference: Vendor shall notify the Director of Purchasing immediately of any condition that may interfere with the performance of Vendor's obligations under this Purchase Order and confirm such notification in writing within twenty-four (24) hours. City's failure to respond to any such notice shall in no way act as a waiver of any rights or remedies City may possess.

12. Venue, Choice of Law and Disputes: Venue for all legal actions shall lie in the District Court in and for City and County of Denver, State of Colorado, and shall be governed by the laws of the State of Colorado as well as the Charter and Revised Municipal Code, rules, regulations, Executive Orders, and fiscal rules of City. All disputes shall be resolved by administrative hearing, pursuant to the procedure established by D.R.M.C. § 58-106. Director of Purchasing shall render the final determination.

13. Assignment/No Third Party Beneficiary: Vendor shall not assign or subcontract any of its rights or obligations under this Purchase Order without the written consent of City. In the event City permits



# Purchase Order

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City and County of Denver  
Purchasing Division  
201 West Colfax Avenue Dept.304  
Denver, CO 80202  
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Purchase Order	Date	Revision	Page:
POLIC-0000001050	06/10/2003		3 of 4
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Buyer	Phone	Origin	
		REG	

Vendor: 0000050076 Phone: 703/921-0195 Fax: 703/921-0196

IZ INC ..... use #61423  
8551 LOISDALE COURT  
SUITE 600  
SPRINGFIELD VA 22150  
United States

Ship To:  
DPD CHIPS Bureau  
1331 Cherokee Street  
Room 510  
Denver CO 80204  
United States

Bill To:  
DPD Financial Services Bureau  
1331 Cherokee Street  
Room 422  
Denver CO 80204  
United States

Tax Exempt? Y Tax Exempt ID: 84-6000580

Line-Sch	Vendor Part#/Description	Mfg ID	Quantity	UOM	PO Price	Extended Amt	Due Date
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an assignment or subcontract. Vendor shall continue to be liable under this Purchase Order and any permitted assignee or subcontractor shall be bound by the terms and conditions contained herein. This Purchase Order is intended solely for the benefit of City and Vendor with no third party beneficiaries

14. Notice: Notices shall be made by Vendor to the Director of Purchasing and by City to Vendor at the addresses provided herein, in writing sent registered, return receipt requested.

15. Compliance With Laws: Vendor shall observe and comply with all federal, state, county, city and other laws, codes, ordinances, rules, regulations and executive orders related to its performance under this Purchase Order. City may immediately terminate this Purchase Order, in whole or in part, if Vendor or an employee is convicted, plead nolo contendere, or admits culpability to a criminal offense of bribery, kickbacks, collusive bidding, bid-rigging, antitrust, fraud, undue influence, theft, racketeering, extortion or any offense of a similar nature.

16. Insurance: Vendor shall secure, before delivery of any goods/services, the following insurance covering all operations, goods and services provided to City. Vendor shall keep the required insurance coverage in force at all times during the term of the Purchase Order, or any extension thereof, during any warranty period, and for three (3) years after termination of this Purchase Order. The required insurance shall be underwritten by an insurer licensed to do business in Colorado and rated by A.M. Best Company as "A-" or better. Each policy shall contain a valid provision or endorsement requiring notification to the City in the event any of the required policies be canceled or non-renewed before the expiration date thereof. Such written notice shall be sent to the parties identified in the Notices section of this Agreement. Such notice shall reference the City contract number listed on the signature page of this Agreement. Said notice shall be sent thirty (30) days prior to such cancellation or non-renewal unless due to non-payment of premiums for which notice shall be sent ten (10) days prior. If such written notice is unavailable from the insurer, contractor shall provide written notice of cancellation, non-renewal and any reduction in coverage to the parties identified in the Notices section by certified mail, return receipt requested within three (3) business days of such notice by its insurer(s) and referencing the City's contract number. If any policy is in excess of a deductible or self-insured retention, City must be notified by Vendor. Vendor shall be responsible for the payment of any deductible or self-insured retention. The insurance coverages specified in this Purchase Order are the minimum requirements, and these requirements do not lessen or limit the liability of Vendor. Risk Management reserves the right to require additional policies and/or limits based on agreement scope of work. Vendor shall provide a copy of this Purchase Order to its insurance agent or broker. Vendor may not commence services or work relating to the Purchase Order prior to placement of coverage. Contractor certifies that the attached certificate of insurance attached to the Purchase Order documents, preferably an ACCORD certificate, complies with all insurance requirements of this Purchase Order. The City's acceptance of a certificate of insurance or other proof of insurance that does not comply with all insurance requirements set forth in this Purchase Order shall not act as a waiver of Vendor's breach of this Purchase Order or any of the City's rights or remedies under this Agreement. The City's Risk Management Office may require additional proof of insurance, including but not limited to policies and endorsements. Vendor's insurer shall name as Additional Insured to its Commercial General Liability and Business Auto Liability policies the City and County of Denver, its elected and appointed officials, employees and volunteers. Vendor's insurer shall waive subrogation rights against the City. All sub-contractors and sub-consultants (including independent contractors, suppliers or other entities providing goods/services required by this Purchase Order) shall be subject to all of the requirements herein and shall procure and maintain the same coverages required of Vendor. Vendor shall include all such entities as Insureds under its policies or shall ensure that they all maintain the required coverages. Vendor shall provide proof of insurance for all such entities upon request by City. For Worker's Compensation Insurance, Vendor shall maintain the coverage as required by statute for each work location and shall maintain Employer's Liability Insurance with limits of \$100,000 for each bodily injury occurrence claim, \$100,000 for each bodily injury caused by disease claim, and \$500,000 aggregate for all bodily injuries caused by disease claims. Vendor expressly represents to City, as a material representation upon which City is relying, that none of the Vendor's officers or employees who may be eligible under any statute or law to reject Workers' Compensation Insurance shall effect such rejection during any part of the term of this Purchase Order, and that any such rejections previously effected, have been revoked. Vendor shall maintain Commercial General Liability coverage with limits of \$1,000,000 for each occurrence, \$1,000,000 for each personal and advertising injury claim, \$2,000,000 products and completed operations aggregate, and \$2,000,000 policy aggregate. Vendor shall maintain Business Auto Liability coverage with limits of \$1,000,000 combined single limit applicable to all owned, hired and non-hired vehicles used in performing services under this Purchase Order. For Commercial General Liability coverage, the policy must provide the following: (i) That this Purchase Order is an Insured Contract under the policy; (ii) Defense costs in excess of policy limits; (iii) A severability of interests, separation of insureds or cross liability provision; and (iv) A provision that coverage is non-contributory with other coverage or self-insurance provided by City. For claims-made coverage, the retroactive date must be on or before the first date when any goods or services were provided to City. Vendor must advise the City in the event any general aggregate or other aggregate limits are reduced below the required per occurrence limits. At their own expense, and where such general aggregate or other aggregate limits have been reduced below the required per occurrence limit, the Contractor will procure such per occurrence limits and furnish a new certificate of insurance showing such coverage is in force.

17. Severability: If any provision of this Purchase Order, except for the provisions requiring appropriation and encumbering of funds and limiting the total amount payable by City, is held to be invalid, illegal or unenforceable by a court of competent jurisdiction, the validity of the remaining portions or provisions shall not be affected if the intent of City and Vendor can be satisfied.

18. Survival: All terms and conditions of this Purchase Order which by their nature must survive termination/expiration shall so survive. Without limiting the foregoing, Vendor's insurance, warranty and indemnity obligations shall survive for the relevant warranty or statutes of limitation period plus the time necessary to fully resolve any claims, matters or actions begun within that period. Bonds shall survive as long as any warranty period.

19. No Construction Against Drafting Party: No provision of this Purchase Order shall be construed against the drafter.

20. Status of Vendor/Ownership of Work Product: Vendor is an independent contractor retained on a contractual basis to perform services for a limited period of time as described in Section 9.1.1E(x) of the Charter of City. Vendor and its employees are not employees or officers of City under Chapter 18 of the D.R.M.C. for any purpose whatsoever. All goods, deliverables, hardware, software, plans, drawings, reports, submittals and all other documents or things furnished to City by Vendor shall become and are the property of City, without restriction.

21. Records and Audits: Vendor shall maintain for three (3) years after final payment hereunder, all pertinent books, documents, papers and records of Vendor involving transactions related to this Purchase Order, and City shall have the right to inspect and copy the same.

22. Remedies/Waiver: No remedy specified herein shall limit any other rights and remedies of City at law or in equity. No waiver of any breach shall be construed as a waiver of any other breach.

23. No Discrimination in Employment: Vendor shall not refuse to hire, discharge, promote or demote, or to discriminate in matters of compensation against any person otherwise qualified, solely because of race, color, religion, national origin, gender, age, military status, sexual orientation, marital status, or physical or mental disability; and Vendor shall insert the foregoing provision in any subcontracts hereunder.

24. Use, Possession or Sale of Alcohol or Drugs: Vendor shall cooperate and comply with the provisions of Executive Order 94. Violation may result in City terminating this Purchase Order or barring Vendor from City facilities or from participating in City operations.

# Purchase Order

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City and County of Denver  
Purchasing Division  
201 West Colfax Avenue Dept.304  
Denver, CO 80202  
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Phone: 720/913-8100 Fax: 720/913-8101



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Vendor: 0000050076 Phone: 703/921-0195 Fax: 703/921-0196

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Denver CO 80204  
United States

Tax Exempt? Y

Tax Exempt ID: 84-6000580

Line-Sch	Vendor Part#Description	Mfg ID	Quantity	UOM	PO Price	Extended Amt	Due Date
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25. Conflict of Interest: No employee of City shall have any personal or beneficial interest in the goods/services described in this Purchase Order, and Vendor shall not hire or contract for services any employee or officer of City which would be in violation of City's Code of Ethics, D.R.M.C. §2-51, et seq. or the Charter §§ 1.2.8, 1.2.9, and 1.2.12.

26. Advertising and Public Disclosure: Vendor shall not reference the goods/services provided hereunder in any of its advertising or public relations materials without first obtaining the written approval of the Manager of General Services.

27. NO EMPLOYMENT OF ILLEGAL ALIENS TO PERFORM WORK UNDER THE AGREEMENT: a. This Agreement is subject to Division 5 of Article IV of Chapter 20 of the Denver Revised Municipal Code, and any amendments (the "Certification Ordinance"). b. The Contractor certifies that: (1) At the time of its execution of this Agreement, it does not knowingly employ or contract with an illegal alien who will perform work under this Agreement. (2) It will participate in the E-Verify Program, as defined in § 8-17-5-101(3.7), C.R.S., to confirm the employment eligibility of all employees who are newly hired for employment to perform work under this Agreement. c. The Contractor also agrees and represents that: (1) It shall not knowingly employ or contract with an illegal alien to perform work under the Agreement. (2) It shall not enter into a contract with a subconsultant or subcontractor that fails to certify to the Contractor that it shall not knowingly employ or contract with an illegal alien to perform work under the Agreement. (3) It has confirmed the employment eligibility of all employees who are newly hired for employment to perform work under this Agreement, through participation in the E-Verify Program. (4) It is prohibited from using the E-Verify Program procedures to undertake pre-employment screening of job applicants while performing its obligations under the Agreement, and that otherwise requires the Contractor to comply with any and all federal requirements related to use of the E-Verify Program including, by way of example, all program requirements related to employee notification and preservation of employee rights.

(5) If it obtains actual knowledge that a subconsultant or subcontractor performing work under the Agreement knowingly employs or contracts with an illegal alien, it will notify such subconsultant or subcontractor and the City within three (3) days. The Contractor will also then terminate such subconsultant or subcontractor if within three (3) days after such notice the subconsultant or subcontractor does not stop employing or contracting with the illegal alien, unless during such three-day period the subconsultant or subcontractor provides information to establish that the subconsultant or subcontractor has not knowingly employed or contracted with an illegal alien. (6) It will comply with any reasonable request made in the course of an investigation by the Colorado Department of Labor and Employment under authority of § 8-17-5-102(5), C.R.S., or the City Auditor, under authority of D.R.M.C. 20-80.3. d. The Contractor is liable for any violations as provided in the Certification Ordinance. If Contractor violates any provision of this section or the Certification Ordinance, the City may terminate this Agreement for a breach of the Agreement. If the Agreement is so terminated, the Contractor shall be liable for actual and consequential damages to the City. Any such termination of a contract due to a violation of this section or the Certification Ordinance may also, at the discretion of the City, constitute grounds for disqualifying Contractor from submitting bids or proposals for future contracts with the City.

28. In order to receive payment, a complete and responsive invoice must be submitted as required by the City's Prompt Payment Ordinance Article VII of Chapter 20, D.R.M.C., which includes clearly stating the City-generated purchase order or contract number on the invoice and complying with the City's invoicing instructions, including delivery of the invoice to the proper City official or agency.

Unauthorized

**From:** Gray, Christopher P - Police Department - CSA  
**Sent:** Tuesday, May 26, 2015 2:21 PM  
**To:** Zamora, Sheri - DPD <Sheri.Zamora@denvergov.org>  
**Subject:** RE: i2 Analyst Notebook

Thank you very much for your help with this. I appreciate it.



Chris Gray | Crime Analyst  
Denver Police Department | Major Crimes Division  
Phone: 720-913-6772 | Fax: 720-913-7007  
[christopher.gray@denvergov.org](mailto:christopher.gray@denvergov.org)

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**From:** Zamora, Sheri - DPD  
**Sent:** Tuesday, May 26, 2015 1:47 PM  
**To:** Gray, Christopher P - Police Department - CSA  
**Subject:** RE: i2 Analyst Notebook

Chris,

Attached is all the information I was able to locate regarding the purchase of Analyst's Notebook.

Even though the comments say that the software was purchased with HIDTA funds, the accounting information indicates it was actually purchased July 2003 with a Federal Block Grant. Hope this helps you.

-Sheri



Sheri Zamora | Accounting Technician, Financial Services Division  
Denver Police Dept | City and County of Denver  
720.913.6329 Phone | 720.913.7045 Fax  
[Sheri.Zamora@denvergov.org](mailto:Sheri.Zamora@denvergov.org)



-----Original Appointment-----

**From:** Gray, Christopher P - Police Department - CSA

**Sent:** Tuesday, June 02, 2015 8:05 AM

**To:** 'Matthew J Haggard/Bethesda/IBM'

**Subject:** Accepted: Invitation: Matt and Chris to discuss recent developments re proposal (Jun 2 01:30 PM EDT in Matt to call Chris on his cell)

**When:** Tuesday, June 02, 2015 1:30 PM-2:00 PM (UTC-05:00) Eastern Time (US & Canada).

**Where:** Matt to call Chris on his cell





-----Original Appointment-----

**From:** Matthew J Haggard/Bethesda/IBM [mailto:matt.haggard@us.ibm.com]

**Sent:** Friday, June 05, 2015 11:15 AM

**To:** Matthew J Haggard/Bethesda/IBM; Gray, Christopher P - Police Department - CSA

**Subject:** Rescheduled: Matt and Chris to discuss recent developments re proposal (Jun 11 01:30 PM EDT in Matt to call Chris on his cell)

**When:** Thursday, June 11, 2015 1:30 PM-2:00 PM (UTC-05:00) Eastern Time (US & Canada).

**Where:** Matt to call Chris on his cell



Outlook

Outlook

Chrome

Outlook



**From:** Matthew J Haggard [mailto:matt.haggard@us.ibm.com]  
**Sent:** Friday, June 05, 2015 1:42 PM  
**To:** Gray, Christopher P - Police Department - CSA <Christopher.Gray@denvergov.org>  
**Cc:** Pat Staley <Pat.Staley@blue-light.co>  
**Subject:** Analyst Notebook quote to Chris at Denver PD

Hi Pat,

Allow me to introduce you to Chris of the Denver Police Dept. Chris and his team are long time ANB users (13 yrs or so) and use the tool primarily for

They are currently on version 7. As I mentioned, someone on Chris' team was/is engaged with someone from BlueLight in a conversation around training. Were you able to find out who?

In the more immediate term, Chris is speaking with the powers that be about getting funding approved for a new license purchase to allow the department access to additional functionality in the latest release of ANB v. 8.9.11. Would you mind providing Chris with a quote for the following products?

DOPILLL Qty 2

DOPHLL Qty 2

Chris is speaking with his Commander next week to determine funding and which direction they would like to go.

Thanks,  
Matt

-----  
**Matthew Haggard**  
**Account Representative**  
**IBM Safer Planet**  
**301.803.6542 office**

<http://www.linkedin.com/in/matthewhaggard>





**From:** Gray, Christopher P - Police Department - CSA  
**Sent:** Thursday, June 11, 2015 10:00 AM  
**To:** Pat Staley <Pat.Staley@blue-light.co>  
**Subject:** RE: Analyst Notebook quote to Chris at Denver PD

Pat,

A quote for just the software will be good.

Thank you,



Chris Gray | Crime Analyst  
Denver Police Department | Major Crimes Division  
Phone: 720-913-6772 | Fax: 720-913-7007  
[christopher.gray@denvergov.org](mailto:christopher.gray@denvergov.org)

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**From:** Pat Staley [<mailto:Pat.Staley@blue-light.co>]  
**Sent:** Thursday, June 11, 2015 8:19 AM  
**To:** Gray, Christopher P - Police Department - CSA  
**Cc:** Brian Graack; Matthew J Haggard  
**Subject:** RE: Analyst Notebook quote to Chris at Denver PD

Thanks Chris,

We have the quote ready to go for approval from our corporate office as soon as I hear back from you!

Pat

**From:** Gray, Christopher P - Police Department - CSA [<mailto:Christopher.Gray@denvergov.org>]  
**Sent:** Thursday, June 11, 2015 10:14 AM  
**To:** Pat Staley  
**Subject:** RE: Analyst Notebook quote to Chris at Denver PD

Hi Pat,

I will speak with my director today about it. I think she had a training scheduled, but don't know the details. At this time, I think not adding it would be fine. I will see her in a couple of hours and then be able to get back to you.

Thank you and if you need to call, my number is listed below.



Chris Gray | Crime Analyst  
Denver Police Department | Major Crimes Division  
Phone: 720-913-6772 | Fax: 720-913-7007  
[christopher.gray@denvergov.org](mailto:christopher.gray@denvergov.org)

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**From:** Pat Staley [<mailto:Pat.Staley@blue-light.co>]  
**Sent:** Tuesday, June 09, 2015 1:27 PM  
**To:** Gray, Christopher P - Police Department - CSA  
**Cc:** Matthew J Haggard; Brian Graack  
**Subject:** RE: Analyst Notebook quote to Chris at Denver PD

Matt, thanks for the introduction! Chris, would you be looking for any training to go along with those licenses? We are in the process of finishing the quote and I wanted to make sure I included it if it was something you might be interested in.

Thanks,  
Pat

**From:** Matthew J Haggard [<mailto:matt.haggard@us.ibm.com>]  
**Sent:** Friday, June 05, 2015 3:42 PM  
**To:** Gray, Christopher P - Police Department - CSA  
**Cc:** Pat Staley  
**Subject:** Analyst Notebook quote to Chris at Denver PD

Hi Pat,

Allow me to introduce you to Chris of the Denver Police Dept. Chris and his team are long time ANB users (13 yrs or so) and use the tool primarily for . They are currently on version 7. As I mentioned, someone on Chris' team was/is engaged with someone from BlueLight in a conversation around training. Were you able to find out who?

In the more immediate term, Chris is speaking with the powers that be about getting funding approved for a new license purchase to allow the department access to additional functionality in the latest release of ANB v. 8.9.11. Would you mind providing Chris with a quote for the following products?

DOPILL Qty 2  
DOPINLL Qty 2

Chris is speaking with his Commander next week to determine funding and which direction they would like to go.

Thanks,  
Matt

-----  
**Matthew Haggard**  
**Account Representative**  
**IBM Safer Planet**  
**301.803.6542 office**  
**cell**

<http://www.linkedin.com/in/matthewhaggard>



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**From:** Matthew J Haggard [mailto:matt.haggard@us.ibm.com]  
**Sent:** Thursday, June 11, 2015 11:09 AM  
**To:** Gray, Christopher P - Police Department - CSA <Christopher.Gray@denvergov.org>  
**Subject:** RE: I2 Analyst Notebook

Have a lunch from 11:30-1 in Lone Tree but open on either side of that. Let me know what works best for you.

Are you still available to speak in 20 minutes or so?

Thanks,  
Matt

-----  
**Matthew Haggard**  
**Account Representative**  
**IBM Safer Planet**  
**301.803.6542 office**  
**cell**

<http://www.linkedin.com/in/matthewhaggard>



**From:** "Gray, Christopher P - Police Department - CSA" <Christopher.Gray@denvergov.org>  
**To:** Matthew J Haggard/Balhesda/IBM@IBMUS  
**Date:** 06/11/2015 10:12 AM  
**Subject:** RE: I2 Analyst Notebook

---

Hi Matt,

Wednesday would work. Do you have a time in mind?



Chris Gray | Crime Analyst  
Denver Police Department | Major Crimes Division  
Phone: 720-913-6772 | Fax: 720-913-7007  
[christopher.gray@denvergov.org](mailto:christopher.gray@denvergov.org)

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**From:** Matthew J Haggard [<mailto:matt.haggard@us.ibm.com>]  
**Sent:** Wednesday, June 10, 2015 4:39 PM  
**To:** Gray, Christopher P - Police Department - CSA  
**Subject:** RE: i2 Analyst Notebook

Hey Chris,

Looks like I'll be in Denver Tues-Thurs of next week. Have a few minutes to meet?

Thanks,  
Matt

-----  
**Matthew Haggard**  
Account Representative  
IBM Safer Planet  
301.803.6542 office  
cell  
<http://www.linkedin.com/in/matthewhaggard>



From: "Gray, Christopher P - Police Department - CSA" <[Christopher.Gray@denvergov.org](mailto:Christopher.Gray@denvergov.org)>  
To: Matthew J Haggard/Bethesda/IBM@IBMUS  
Date: 06/05/2015 10:46 AM  
Subject: RE: I2 Analyst Notebook

---

Hey Matt,

Before you call, the commander that would make the decision is out on vacation. I didn't know and didn't get a chance to speak with her prior to her leaving. Once she gets back in, I will let you know and we can re-schedule at that time.

I didn't want to take up any of your time unnecessarily.



**Chris Gray | Crime Analyst**  
Denver Police Department | Major Crimes Division  
Phone: 720-913-6772 | Fax: 720-913-7007  
[christopher.gray@denvergov.org](mailto:christopher.gray@denvergov.org)

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**From:** Matthew J Haggard [<mailto:matt.haggard@us.ibm.com>]  
**Sent:** Friday, May 29, 2015 4:57 PM  
**To:** Gray, Christopher P - Police Department - CSA  
**Subject:** RE: I2 Analyst Notebook

Chris,

Didn't get a chance to speak with you this week regarding the pricing I sent over and what all needs to be updated. Can I give you a quick call on Monday? Have a nice weekend.

Thanks,  
Matt

-----  
**Matthew Haggard**  
Account Representative  
IBM Safer Planet  
301.803.6542 office  
cell  
<http://www.linkedin.com/in/matthewhaggard>



From: Matthew J Haggard/Bethesda/IBM  
To: "Gray, Christopher P - Police Department - CSA" <[Christopher.Gray@denvergov.org](mailto:Christopher.Gray@denvergov.org)>  
Cc: "Schwoob, Lisa A. - Licensing" <[Lisa.Schwoob@denvergov.org](mailto:Lisa.Schwoob@denvergov.org)>  
Date: 05/20/2015 03:21 PM  
Subject: RE: i2 Analyst Notebook

---

Christopher and Lisa,

Below, please find the quote requested for i2 Analyst Notebook and the ESRI Connector. If there is a preferred business partner you wish to procure through, please provide me with their contact information. As you know, our business partners are typically able to quote prices a few points below IBM.

This quote will have to be amended, as I included both the premium and standard version of i2 Analyst Notebook. Please let me know which version you would like to keep. I will follow up with you to ensure everything is accurate and determine next steps. I look forward to working with you both to ensure the entitlements are delivered in a timely manner.

[attachment "Denver Police Department - ANB Quote from IBM 5.20.15.doc" deleted by Matthew J Haggard/Bethesda/IBM]

Thanks,  
Matt

-----  
**Matthew Haggard**  
Account Representative  
IBM Safer Planet  
301.803.6542 office  
cell  
<http://www.linkedin.com/in/matthewhaggard>



From: "Gray, Christopher P - Police Department - CSA" <[Christopher.Gray@denvergov.org](mailto:Christopher.Gray@denvergov.org)>  
To: Matthew J Haggard/Belhesda/IBM @IBMUS  
Date: 05/11/2015 11:47 AM  
Subject: RE: i2 Analyst Notebook

---

Matt,

I need to reschedule the call. I'm bogged down in a couple of projects that have to be completed today. Do you have time later this week?

I looked at the SDK info and don't really have any questions on it other than cost. I'm not sure if that's a route we want to go right now anyway since our data is a bit dispersed.

The only question I do have is about the connection to ' ' if there is one. The last time I tested the connection, it wasn't useful for us. I haven't heard if there is an update to that process, or if it remains the same.

Thank you,



**Chris Gray | Crime Analyst**  
Denver Police Department | Major Crimes Division  
Phone: 720-913-6772 | Fax: 720-913-7007  
[christopher.gray@denvergov.org](mailto:christopher.gray@denvergov.org)

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the intended recipient, you are notified that any disclosure, copying, distribution, electronic storage or use of this communication is prohibited. If you received this communication in error, please notify me immediately by e-mail, attaching the original message, and delete the original message from your computer, and any network to which your computer is connected.

**From:** Matthew J Haggard [<mailto:matt.haggard@us.ibm.com>]

**Sent:** Wednesday, May 06, 2015 9:08 AM

**To:** Gray, Christopher P - Police Department - CSA

**Subject:** RE: i2 Analyst Notebook

Just sent you an invite for Friday. After you review the links, let me know if you have any technical questions you'd like answered on the call. Would like to get a formal quote over to yourself and Lisa by next week.

Thanks,  
Matt

-----  
**Matthew Haggard**  
**Account Representative**  
**IBM Safer Planet**  
**301.803.6542 office**  
**cell**

<http://www.linkedin.com/in/matthewhaggard>



---

**From:** "Gray, Christopher P - Police Department - CSA" <[Christopher.Gray@denvergov.org](mailto:Christopher.Gray@denvergov.org)>  
**To:** Matthew J Haggard/Bethesda/IBM @IBMUS  
**Date:** 05/05/2015 05:02 PM  
**Subject:** RE: i2 Analyst Notebook



I have a training on Friday afternoon, but am available around 10am MDT.

Also, could you let me know the cost for annual maintenance? It's easier to write it into the budget at the outset than to try to get the funding later on.

Thank you,



Chris Gray | Crime Analyst  
Denver Police Department | Major Crimes Division  
Phone: 720-913-6772 | Fax: 720-913-7007  
[christopher.gray@denvergov.org](mailto:christopher.gray@denvergov.org)

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**From:** Matthew J Haggard [<mailto:matt.haggard@us.ibm.com>]  
**Sent:** Tuesday, May 05, 2015 2:40 PM  
**To:** Gray, Christopher P - Police Department - CSA  
**Cc:** Troy S Darrington  
**Subject:** Re: i2 Analyst Notebook

Chris,

Sorry to be so late in getting back to you. Had to align some resources internally to get answers to a few of the questions we discussed.

Here is some high-level info and budgetary pricing on both the SDK plug-in and the ESRI connector. Would it make sense for you hop on a call with myself and one of our technical specialists to answer any additional questions you have? Please let me know.

<http://www-03.ibm.com/software/products/en/analysis-notebook-sdk>

\*SDK pricing to be delivered at a later date

<http://www-03.ibm.com/software/products/en/analysts-notebook-esri>

IBM i2 ANALYST'S NOTEBOOK CONNECTOR FOR ESRI CONCURRENT USER LICENSE + SW SUBSCRIPTION & SUPPORT 12 MONTHS = \$1,292 each

-----

The following is some budgetary pricing on i2 Analyst Notebook in both our Concurrent and Premium Concurrent offerings. Feel free to multiply x5 or x8 for a rough estimate of what any number of licenses would cost. Note the prices above and below reflects City and County of Denver's discount for being a Government entity:

Part Description: IBM i2 ANALYST'S NOTEBOOK CONCURRENT USER LICENSE + SW  
SUBSCRIPTION & SUPPORT 12 MONTHS = \$6,647 each

Part Description: IBM i2 ANALYST'S NOTEBOOK PREMIUM CONCURRENT USER LICENSE  
+ SW SUBSCRIPTION & SUPPORT 12 MONTHS = \$17,340 each

Do you have a few minutes on Friday for a quick call to discuss? Please let me know and I will send out a calendar invite.

Thanks,  
Matt

-----  
**Matthew Haggard**  
**Account Representative**  
**IBM Safer Planet**  
**301.803.6542 office**  
**cell**

<http://www.linkedin.com/in/matthewhaggard>



From: "Gray, Christopher P - Police Department - CSA" <[Christopher.Gray@denvergov.org](mailto:Christopher.Gray@denvergov.org)>  
To: Matthew J Haggard/Bethesda/IBM @IBMUS  
Date: 04/30/2015 03:05 PM  
Subject: Re: t2 Analyst Notebook

---

Hey, I'm out again make sure to call me on my cell phone please

Sent from my phone



----- Reply message -----

From: "Matthew J Haggard" <[matt.haggard@us.ibm.com](mailto:matt.haggard@us.ibm.com)>  
To: "Schwoob, Lisa A. - Licensing" <[Lisa.Schwoob@denvergov.org](mailto:Lisa.Schwoob@denvergov.org)>  
Cc: "Gray, Christopher P - Police Department - CSA" <[Christopher.Gray@denvergov.org](mailto:Christopher.Gray@denvergov.org)>  
Subject: i2 Analyst Notebook  
Date: Wed, Apr 29, 2015 3:33 PM

Linda - thanks for forwarding Chris' info.

Chris - Do you have a few minutes on Thursday to talk? Let me know a good time and I will give you a ring on your cell.

Thanks,  
Matt

-----  
**Matthew Haggard**  
**Account Representative**  
**IBM Safer Planet**  
**301.803.6542 office**  
**919.417.0742 cell**  
<http://www.linkedin.com/in/matthewhaggard>



From: "Schwoob, Lisa A. - Licensing" <[Lisa.Schwoob@denvergov.org](mailto:Lisa.Schwoob@denvergov.org)>  
To: "Gray, Christopher P - Police Department - CSA" <[Christopher.Gray@denvergov.org](mailto:Christopher.Gray@denvergov.org)>  
Cc: Matthew J Haggard/Bethesda/IBM@IBMUS  
Date: 04/29/2015 02:48 PM  
Subject: RE: i2 Analyst Notebook

---

Hi Chris,

I am copying Matthew Haggard so that he can give you a call on your cell phone (see below). I think it best he speak with you to discuss the i2 Analyst Notebook. If Matthew provides you with a quote please be sure to copy me too.

Thanks,



**Lisa Schwoob | IT Management Analyst II, CSAM, CHAMP**  
Technology Services | City and County of Denver  
720.337.4373 Phone  
[Lisa.Schwoob@denvergov.org](mailto:Lisa.Schwoob@denvergov.org) | [Dial 3-1-1 for City Services](#)

**From:** Gray, Christopher P - Police Department - CSA  
**Sent:** Wednesday, April 29, 2015 9:03 AM  
**To:** Schwoob, Lisa A. - Licensing  
**Subject:** RE: i2 Analyst Notebook

I'd be happy to speak with them. I will be in and out of the office all day, so if they'd like to speak, please give them my cell number.

I do have some questions for the Rep as well.

Thank you for taking care of this.

**Chris Gray | Crime Analyst**  
Denver Police Department | Robbery/Homicide Unit  
Phone: 720-913-6772 | Fax: 720-913-7062  
[christopher.gray@denvergov.org](mailto:christopher.gray@denvergov.org)

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---

-----Original Appointment-----

**From:** Gray, Christopher P - Police Department - CSA

**Sent:** Thursday, June 11, 2015 3:33 PM

**To:** 'Matthew J Haggard/Bethesda/IBM'

**Subject:** Accepted: Invitation: Chris, Matt, and Troy to meet (Jun 17 10:00 AM MDT in Location nearby Chris' office TBD)

**When:** Wednesday, June 17, 2015 10:00 AM-10:30 AM (UTC-07:00) Mountain Time (US & Canada).

**Where:** Location nearby Chris' office TBD



**From:** Gray, Christopher P - Police Department - CSA  
**Sent:** Monday, June 15, 2015 9:00 AM  
**To:** Wyckoff, Chris - DPD <Chris.Wyckoff@denvergov.org>  
**Subject:** FW: I2 ANB+ Esri quote

Swallow your coffee before you open the attachment



Chris Gray | Crime Analyst  
Denver Police Department | Major Crimes Division  
Phone: 720-913-6772 | Fax: 720-913-7007  
[christopher.gray@denvergov.org](mailto:christopher.gray@denvergov.org)

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**From:** Pat Staley [<mailto:Pat.Staley@blue-light.co>]  
**Sent:** Monday, June 15, 2015 8:53 AM  
**To:** Gray, Christopher P - Police Department - CSA  
**Cc:** Matthew J Haggard; Frank Scalia; Brian Graack  
**Subject:** I2 ANB+ Esri quote

Good Morning Chris,

Attached you will find the quote for the software you requested. If you have any questions please give me a call or send me a note and I will do my best to answer or find the answers for you.

I am sure that Brian will be following up with the training information as well.

Warmest Regards,

Pat Staley  
Sales Manager

Blue Light LLC  
2019 Valleygate Drive, Suite 201  
Fayetteville, NC 28304

Work Mobile: 1-919 414-8825  
Office: 1-919-436-4176  
Email: [pat.staley@blue-light.co](mailto:pat.staley@blue-light.co)



# BLUE LIGHT

Problem Solved

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From: Gray, Christopher P - Police Department - CSA  
Sent: Tuesday, June 16, 2015 10:42 PM  
To: Matthew J Haggard <[matt.haggard@us.ibm.com](mailto:matt.haggard@us.ibm.com)>  
Cc: Troy S Darrington <[darrington@us.ibm.com](mailto:darrington@us.ibm.com)>  
Subject: Re: Accepted: Chris, Matt, and Troy to meet

11 or shortly after would work. Same place? We try to keep our meetings to an hour.

If it runs, I can text you.

Does that work fir you?

Sent from my phone

----- Reply message -----

From: "Matthew J Haggard" <[matt.haggard@us.ibm.com](mailto:matt.haggard@us.ibm.com)>  
To: "Gray, Christopher P - Police Department - CSA"  
<[Christopher.Gray@denvergov.org](mailto:Christopher.Gray@denvergov.org)>  
Cc: "Troy S Darrington" <[darrington@us.ibm.com](mailto:darrington@us.ibm.com)>  
Subject: Accepted: Chris, Matt, and Troy to meet  
Date: Tue, Jun 16, 2015 9:51 PM

Hey Chris,

How early in the day can you meet after your 10:00? It turns out Troy and I do not have a lunch meeting as we originally thought.

Sent from my iPad

On Jun 16, 2015, at 9:40 PM, Gray, Christopher P - Police Department - CSA  
<[Christopher.Gray@denvergov.org](mailto:Christopher.Gray@denvergov.org)> wrote:

Matt,

I hope this doesn't find you too late. I've been scheduled a meeting at 10 with command.

I know you have to be somewhere around noon in the tech center. If you still have time after that, I can meet.

I greatly apologize for the inconvenience and the late notice.

Sent from my phone

----- Reply message -----

From: "Matthew J Haggard" <[matt.haggard@us.ibm.com](mailto:matt.haggard@us.ibm.com)>  
To: "Gray, Christopher P - Police Department - CSA"  
<[Christopher.Gray@denvergov.org](mailto:Christopher.Gray@denvergov.org)>  
Cc: "Troy S Darrington" <[darrington@us.ibm.com](mailto:darrington@us.ibm.com)>  
Subject: Accepted: Chris, Matt, and Troy to meet  
Date: Tue, Jun 16, 2015 5:37 PM

Great. See you there at 10.

Sent from my iPad

On Jun 16, 2015, at 4:10 PM, Gray, Christopher P - Police Department - CSA  
<[Christopher.Gray@denvergov.org](mailto:Christopher.Gray@denvergov.org)> wrote:

Yeah,

There is a shop called Metropolis at 300 W 11<sup>th</sup> Ave. Denver 80204.  
It's on the corner of 11<sup>th</sup> and Cherokee.

Sorry for the delay in responding.

<image001.jpg>

Chris Gray | Crime Analyst  
Denver Police Department | Major Crimes Division  
Phone: 720-913-6772 | Fax: 720-913-7007  
[christopher.gray@denvergov.org](mailto:christopher.gray@denvergov.org)

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**From:** Matthew J Haggard [<mailto:matt.haggard@us.ibm.com>]  
**Sent:** Tuesday, June 16, 2015 10:24 AM  
**To:** Gray, Christopher P - Police Department - CSA  
**Cc:** Troy S Darrington  
**Subject:** Re: Accepted: Chris, Matt, and Troy to meet

Hey Chris,

Is there some place near your office where we could go grab a cup of coffee tomorrow morning? I think



you have it, but my cell is

Thanks,  
Matt

-----  
**Matthew Haggard**  
**Account Representative**  
**IBM Safer Planet**  
**301.803.6542 office**  
**cell**  
<http://www.linkedin.com/in/matthewhaggard>

<image002.gif>

<image003.gif>

**Accepted: Chris, Matt, and Troy to meet**  
**Wed 06/17/2015 12:00 PM - 12:30 PM**

Location: Location nearby Chris' office TBD

[Christopher.Gray@denvergov.org](mailto:Christopher.Gray@denvergov.org) "Gray, Christopher P - Police Department - CSA" has accepted this meeting invitation

Required: [Christopher.Gray@denvergov.org](mailto:Christopher.Gray@denvergov.org), Troy S Darrington/Salt Lake City/IBM@IBMUS  
Time Zones: This entry was created in a different time zone. The time in that time zone is: Wed 06/17/2015 10:00 AM MDT10:30 AM MDT



-----Original Appointment-----

**From:** Matthew J Haggard/Bethesda/IBM [mailto:matt.haggard@us.ibm.com]

**Sent:** Wednesday, June 17, 2015 10:21 AM

**To:** Matthew J Haggard/Bethesda/IBM; Gray, Christopher P - Police Department - CSA; Troy S Darrington/Salt Lake City/IBM

**Subject:** Rescheduled: Chris, Matt, and Troy to meet

**When:** Wednesday, June 17, 2015 11:30 AM-12:00 PM (UTC-07:00) Mountain Time (US & Canada).

**Where:** Location nearby Chris' office TBD

Chris,



ATTENDING

ATTENDING

Is there a place near your building we can grab some coffee?



**From:** Gray, Christopher P - Police Department - CSA  
**Sent:** Friday, August 28, 2015 9:26 AM  
**To:** 'Matthew J Haggard' <matt.haggard@us.ibm.com>  
**Subject:** RE: i2 Analyst Notebook

Hey Matt,

Sorry to not get back to you yesterday.

I should be around this afternoon if you'd like to call. The best way to get me today is on my cell at



Chris Gray | Crime Analyst  
Denver Police Department | Major Crimes Division  
Phone: 720-913-6772 | Fax: 720-913-7007  
[christopher.gray@denvergov.org](mailto:christopher.gray@denvergov.org)

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**From:** Matthew J Haggard [<mailto:matt.haggard@us.ibm.com>]  
**Sent:** Wednesday, August 26, 2015 3:35 PM  
**To:** Gray, Christopher P - Police Department - CSA  
**Subject:** RE: i2 Analyst Notebook

Hey Chris,

Just left you a vmail. Have a few minutes to chat Thursday or Friday?

Thanks,  
Matt

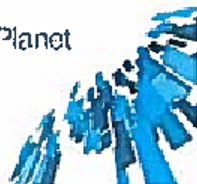
-----  
**Matthew Haggard**  
**Account Representative**  
**IBM Safer Planet**  
**mobile**

<http://www.linkedin.com/in/matthewhaggard>

**IBM i2 Summit for a Safer Planet**  
Network Explore Train  
September 1-2, 2015 | Washington, D.C.  
The Capital Hilton

IBM

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From: "Gray, Christopher P - Police Department - CSA" <[Christopher.Gray@denvergov.org](mailto:Christopher.Gray@denvergov.org)>  
To: Matthew J Haggard/Bethesda/IBM@IBMUS  
Date: 06/11/2015 10:12 AM  
Subject: RE: i2 Analyst Notebook

---

Hi Matt,

Wednesday would work. Do you have a time in mind?



**Chris Gray | Crime Analyst**  
Denver Police Department | Major Crimes Division  
Phone: 720-913-6772 | Fax: 720-913-7007  
[christopher.gray@denvergov.org](mailto:christopher.gray@denvergov.org)

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**From:** Matthew J Haggard [<mailto:matt.haggard@us.ibm.com>]  
**Sent:** Wednesday, June 10, 2015 4:39 PM  
**To:** Gray, Christopher P - Police Department - CSA  
**Subject:** RE: i2 Analyst Notebook

Hey Chris,

Looks like I'll be in Denver Tues-Thurs of next week. Have a few minutes to meet?

Thanks,  
Matt

-----  
**Matthew Haggard**  
**Account Representative**  
**IBM Safer Planet**  
**301.803.6542 office**

cell

<http://www.linkedin.com/in/matthewhaggard>



From: "Gray, Christopher P - Police Department - CSA" <[Christopher.Gray@denvergov.org](mailto:Christopher.Gray@denvergov.org)>  
To: Matthew J Haggard/Bethesda/IBM @IBMUS  
Date: 06/05/2015 10:46 AM  
Subject: RE: I2 Analyst Notebook

Hey Matt,

Before you call, the commander that would make the decision is out on vacation. I didn't know and didn't get a chance to speak with her prior to her leaving. Once she gets back in, I will let you know and we can re-schedule at that time.

I didn't want to take up any of your time unnecessarily.



Chris Gray | Crime Analyst  
Denver Police Department | Major Crimes Division  
Phone: 720-913-6772 | Fax: 720-913-7007  
[christopher.gray@denvergov.org](mailto:christopher.gray@denvergov.org)

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From: Matthew J Haggard [<mailto:matt.haggard@us.ibm.com>]

**Sent:** Friday, May 29, 2015 4:57 PM  
**To:** Gray, Christopher P - Police Department - CSA  
**Subject:** RE: i2 Analyst Notebook

Chris,

Didn't get a chance to speak with you this week regarding the pricing I sent over and what all needs to be updated. Can I give you a quick call on Monday? Have a nice weekend.

Thanks,  
Matt

-----  
**Matthew Haggard**  
**Account Representative**  
**IBM Safer Planet**  
**301.803.6542 office**  
**cell**  
<http://www.linkedin.com/in/matthewhaggard>



**From:** Matthew J Haggard/Bethesda/IBM  
**To:** "Gray, Christopher P - Police Department - CSA" <[Christopher.Gray@denvergov.org](mailto:Christopher.Gray@denvergov.org)>  
**Cc:** "Schwoob, Lisa A. - Licensing" <[Lisa.Schwoob@denvergov.org](mailto:Lisa.Schwoob@denvergov.org)>  
**Date:** 05/20/2015 03:21 PM  
**Subject:** RE: i2 Analyst Notebook

---

Christopher and Lisa,

Below, please find the quote requested for i2 Analyst Notebook and the ESRI Connector. If there is a preferred business partner you wish to procure through, please provide me with their contact information.



As you know, our business partners are typically able to quote prices a few points below IBM.

This quote will have to be amended, as I included both the premium and standard version of i2 Analyst Notebook. Please let me know which version you would like to keep. I will follow up with you to ensure everything is accurate and determine next steps. I look forward to working with you both to ensure the entitlements are delivered in a timely manner.

[attachment "Denver Police Department - ANB Quote from IBM 5.20.15.doc" deleted by Matthew J Haggard/Bethesda/IBM]

Thanks,  
Matt

-----  
**Matthew Haggard**  
**Account Representative**  
**IBM Safer Planet**  
**301.803.6542 office**  
**cell**

<http://www.linkedin.com/in/matthewhaggard>



From: "Gray, Christopher P - Police Department - CSA" <[Christopher.Gray@denvergov.org](mailto:Christopher.Gray@denvergov.org)>  
To: Matthew J Haggard/Bethesda/IBM@IBMUS  
Date: 05/11/2015 11:47 AM  
Subject: RE: i2 Analyst Notebook

---

Matt,

I need to reschedule the call. I'm bogged down in a couple of projects that have to be completed today. Do you have time later this week?

I looked at the SDK info and don't really have any questions on it other than cost. I'm not sure if that's a route we want to go right now anyway since our data is a bit dispersed.

The only question I do have is about the connection to \_\_\_\_\_ if there is one. The last time I tested the connection, it wasn't useful for us. I haven't heard if there is an update to that process, or if it remains the same.

Thank you,



**Chris Gray | Crime Analyst**  
Denver Police Department | Major Crimes Division  
Phone: 720-913-6772 | Fax: 720-913-7007  
[christopher.gray@denvergov.org](mailto:christopher.gray@denvergov.org)

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**From:** Matthew J Haggard [<mailto:matt.haggard@us.ibm.com>]  
**Sent:** Wednesday, May 06, 2015 9:08 AM  
**To:** Gray, Christopher P - Police Department - CSA  
**Subject:** RE: i2 Analyst Notebook

Just sent you an invite for Friday. After you review the links, let me know if you have any technical questions you'd like answered on the call. Would like to get a formal quote over to yourself and Lisa by next week.

Thanks,  
Matt

-----  
**Matthew Haggard**  
**Account Representative**  
**IBM Safer Planet**  
**301.803.6542 office**  
**cell**

<http://www.linkedin.com/in/matthewhaggard>





From: "Gray, Christopher P - Police Department - CSA" <[Christopher.Gray@denvergov.org](mailto:Christopher.Gray@denvergov.org)>  
To: Matthew J Haggard/Bethesda/IBM@IBMUS  
Date: 05/05/2015 05:02 PM  
Subject: RE: I2 Analyst Notebook

---

I have a training on Friday afternoon, but am available around 10am MDT.

Also, could you let me know the cost for annual maintenance? It's easier to write it into the budget at the outset than to try to get the funding later on.

Thank you,



**Chris Gray | Crime Analyst**  
Denver Police Department | Major Crimes Division  
Phone: 720-913-6772 | Fax: 720-913-7007  
[christopher.gray@denvergov.org](mailto:christopher.gray@denvergov.org)

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**From:** Matthew J Haggard [<mailto:matt.haggard@us.ibm.com>]  
**Sent:** Tuesday, May 05, 2015 2:40 PM  
**To:** Gray, Christopher P - Police Department - CSA  
**Cc:** Troy S Darrington  
**Subject:** Re: I2 Analyst Notebook

Chris,

Sorry to be so late in getting back to you. Had to align some resources internally to get answers to a few of the questions we discussed.

Here is some high-level info and budgetary pricing on both the SDK plug-in and the ESRI connector. Would it make sense for you hop on a call with myself and one of our technical specialists to answer any additional questions you have? Please let me know.

<http://www-03.ibm.com/software/products/en/analysts-notebook-sdk>

\*SDK pricing to be delivered at a later date

<http://www-03.ibm.com/software/products/en/analysts-notebook-esri>

IBM I2 ANALYST'S NOTEBOOK CONNECTOR FOR ESRI CONCURRENT USER LICENSE + SW SUBSCRIPTION & SUPPORT 12 MONTHS = \$1,292 each

-----

The following is some budgetary pricing on i2 Analyst Notebook in both our Concurrent and Premium Concurrent offerings. Feel free to multiply x5 or x8 for a rough estimate of what any number of licenses would cost. Note the prices above and below reflects City and County of Denver's discount for being a Government entity:

Part Description:

IBM I2 ANALYST'S NOTEBOOK CONCURRENT USER LICENSE + SW SUBSCRIPTION & SUPPORT 12 MONTHS = \$6,647 each

Part Description:

IBM I2 ANALYST'S NOTEBOOK PREMIUM CONCURRENT USER LICENSE + SW SUBSCRIPTION & SUPPORT 12 MONTHS = \$17,340 each

Do you have a few minutes on Friday for a quick call to discuss? Please let me know and I will send out a calendar invite.

Thanks,  
Matt

-----

Matthew Haggard  
Account Representative  
IBM Safer Planet  
301.803.6542 office  
cell

<http://www.linkedin.com/in/matthewhaggard>





From: "Gray, Christopher P - Police Department - CSA" <[Christopher.Gray@denvergov.org](mailto:Christopher.Gray@denvergov.org)>  
To: Matthew J Haggard/Belhesda/IBM@IBMUS  
Date: 04/30/2015 03:05 PM  
Subject: Re: I2 Analyst Notebook

---

Hey, I'm out again make sure to call me on my cell phone please

Sent from my phone

----- Reply message -----

From: "Matthew J Haggard" <[matt.haggard@us.ibm.com](mailto:matt.haggard@us.ibm.com)>  
To: "Schwoob, Lisa A. - Licensing" <[Lisa.Schwoob@denvergov.org](mailto:Lisa.Schwoob@denvergov.org)>  
Cc: "Gray, Christopher P - Police Department - CSA" <[Christopher.Gray@denvergov.org](mailto:Christopher.Gray@denvergov.org)>  
Subject: I2 Analyst Notebook  
Date: Wed, Apr 29, 2015 3:33 PM

Linda - thanks for forwarding Chris' info.

Chris - Do you have a few minutes on Thursday to talk? Let me know a good time and I will give you a ring on your cell.

Thanks,  
Matt

-----  
**Matthew Haggard**  
**Account Representative**  
**IBM Safer Planet**

301.803.6542 office  
cell

<http://www.linkedin.com/in/matthewhaggard>



---

From: "Schwoob, Lisa A. - Licensing" <[Lisa.Schwoob@denvergov.org](mailto:Lisa.Schwoob@denvergov.org)>  
To: "Gray, Christopher P - Police Department - CSA" <[Christopher.Gray@denvergov.org](mailto:Christopher.Gray@denvergov.org)>  
Cc: Matthew J Haggard/Bethesda/IBM@IBMUS  
Date: 04/29/2015 02:48 PM  
Subject: RE: i2 Analyst Notebook

Hi Chris,

I am copying Matthew Haggard so that he can give you a call on your cell phone (see below). I think it best he speak with you to discuss the i2 Analyst Notebook. If Matthew provides you with a quote please be sure to copy me too.

Thanks,



**Lisa Schwoob | IT Management Analyst II, CSAM, CHAMP**  
Technology Services | City and County of Denver  
720.337.4373 Phone  
[Lisa.Schwoob@denvergov.org](mailto:Lisa.Schwoob@denvergov.org) | [Dial 3-1-1 for City Services](tel:311)

**From:** Gray, Christopher P - Police Department - CSA  
**Sent:** Wednesday, April 29, 2015 9:03 AM

**To:** Schwoob, Lisa A. - Licensing  
**Subject:** RE: i2 Analyst Notebook

I'd be happy to speak with them. I will be in and out of the office all day, so if they'd like to speak, please give them my cell number.

I do have some questions for the Rep as well.

Thank you for taking care of this.

**Chris Gray | Crime Analyst**  
Denver Police Department | Robbery/Homicide Unit  
Phone: 720-913-6772 | Fax: 720-913-7062  
[christopher.gray@denvergov.org](mailto:christopher.gray@denvergov.org)

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---

**From:** Schwoob, Lisa A. - Licensing  
**Sent:** Tuesday, April 28, 2015 6:50 PM  
**To:** Gray, Christopher P - Police Department - CSA  
**Cc:** Wyckoff, Chris - DPD  
**Subject:** RE: i2 Analyst Notebook  
Hi Chris,

i2 Analyst Notebook is now owned by IBM. Have you looked at the different versions (premium versus analyst notebook)? I don't think you can upgrade or if you can, the support has lapsed for too long, so you are probably looking at having to buy new licenses. I believe we also have to purchase directly from IBM. See the link below and let me know what version you think will suit your needs. The IBM rep will be calling tomorrow with some pricing. I may have him talk to you too as you are really the experts with regards to this product.

<http://www-03.ibm.com/software/products/en/analysts-notebook>

Thanks,



**Lisa Schwoob | IT Management Analyst II, CSAM, CHAMP**  
Technology Services | City and County of Denver  
720.337.4373 Phone  
[Lisa.Schwoob@denvergov.org](mailto:Lisa.Schwoob@denvergov.org) | Dial 3-1-1 for City Services



**From:** Gray, Christopher P - Police Department - CSA  
**Sent:** Friday, April 24, 2015 1:58 PM  
**To:** Schwoob, Lisa A. - Licensing  
**Cc:** Wyckoff, Chris - DPD  
**Subject:** i2 Analyst Notebook

Hi Lisa,

Could you let me know if we are paying maintenance on i2 Analyst Notebook? Also, I'd like to explore the best option between upgrading to the newest version or purchasing the new version.

It is my understanding that we have concurrent licenses. I think we have users, but I've never run into a problem where there wasn't a license available. However, if we expand users, we'd like to know what options are available for getting additional licenses.

If you have any questions, please give me a call.

Thank you very much,



**Chris Gray | Crime Analyst**  
Denver Police Department | Major Crimes Division  
Phone: 720-913-6772 | Fax: 720-913-7007  
[christopher.gray@denvergov.org](mailto:christopher.gray@denvergov.org)

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-----Original Appointment-----

**From:** Matthew J Haggard/Bethesda/IBM [mailto:matt.haggard@us.ibm.com]

**Sent:** Friday, August 28, 2015 7:51 PM

**To:** Matthew J Haggard/Bethesda/IBM; Gray, Christopher P - Police Department - CSA

**Subject:** Invitation: Matt and Chris to connect on i2 Analyst Notebook (Aug 31 11:00 AM PDT in Matt to call Chris on his cell)

**When:** Monday, August 31, 2015 11:00 AM-11:30 AM America/Los\_Angeles.

**Where:** Matt to call Chris on his cell



08/28/2015 7:51 PM

08/28/2015 7:51 PM

08/28/2015 7:51 PM



**From:** Matthew J Haggard [mailto:matt.haggard@us.ibm.com]  
**Sent:** Wednesday, October 14, 2015 8:04 PM  
**To:** Gray, Christopher P - Police Department - CSA <Christopher.Gray@denvergov.org>  
**Cc:** Troy S Darrington <darrington@us.ibm.com>  
**Subject:** RE: i2 Analyst Notebook

Hello Chris,

Could you let Troy and I know either way if Denver still intends on pursuing the i2 licenses we spoke about in June? Should I assume a no response from you means the department is no longer interested in speaking with us?

Thanks,  
Matt

Run complex queries, across 100's of terabytes of data...  
and apply three-dimensional advanced analytics...  
all at the same time...into actionable intelligence within seconds.

-----  
**Matthew Haggard**  
**Account Representative**  
**IBM Safer Planet**  
**mobile**

<http://www.linkedin.com/in/matthewhaggard>

**From:** "Gray, Christopher P - Police Department - CSA" <[Christopher.Gray@denvergov.org](mailto:Christopher.Gray@denvergov.org)>  
**To:** Matthew J Haggard/Bethesda/IBM@IBMUS  
**Date:** 08/28/2015 10:26 AM  
**Subject:** RE: i2 Analyst Notebook

---

Hey Matt,

Sorry to not get back to you yesterday.

I should be around this afternoon if you'd like to call. The best way to get me today is on my cell at 303.733.1111



**Chris Gray | Crime Analyst**  
Denver Police Department | Major Crimes Division  
Phone: 720-913-6772 | Fax: 720-913-7007  
[christopher.gray@denvergov.org](mailto:christopher.gray@denvergov.org)

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**From:** Matthew J Haggard [<mailto:matt.haggard@us.ibm.com>]  
**Sent:** Wednesday, August 26, 2015 3:35 PM  
**To:** Gray, Christopher P - Police Department - CSA  
**Subject:** RE: i2 Analyst Notebook

Hey Chris,

Just left you a vmail. Have a few minutes to chat Thursday or Friday?

Thanks,  
Matt

-----  
**Matthew Haggard**  
**Account Representative**  
**IBM Safer Planet**  
mobile

<http://www.linkedin.com/in/matthewhaggard>

**IBM i2 Summit for a Safer Planet**  
Network Explore, Train  
**September 1-2, 2015 | Washington, D.C.**  
The Capital Hilton

IBM

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**From:** "Gray, Christopher P - Police Department - CSA" <[Christopher.Gray@denvergov.org](mailto:Christopher.Gray@denvergov.org)>  
**To:** Matthew J Haggard/Bethesda/IBM@IBMUS  
**Date:** 08/11/2015 10:12 AM  
**Subject:** RE: i2 Analyst Notebook

Hi Matt,

Wednesday would work. Do you have a time in mind?



**Chris Gray | Crime Analyst**  
Denver Police Department | Major Crimes Division  
Phone: 720-913-6772 | Fax: 720-913-7007  
[christopher.gray@denvergov.org](mailto:christopher.gray@denvergov.org)

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**From:** Matthew J Haggard [<mailto:matt.haggard@us.ibm.com>]  
**Sent:** Wednesday, June 10, 2015 4:39 PM  
**To:** Gray, Christopher P - Police Department - CSA  
**Subject:** RE: I2 Analyst Notebook

Hey Chris,

Looks like I'll be in Denver Tues-Thurs of next week. Have a few minutes to meet?

Thanks,  
Matt

-----  
**Matthew Haggard**  
**Account Representative**  
**IBM Smarter Planet**  
**301.803.6542 office**  
**cell**

<http://www.linkedin.com/in/matthewhaggard>



**From:** \*Gray, Christopher P - Police Department - CSA\* <[Christopher.Gray@denvergov.org](mailto:Christopher.Gray@denvergov.org)>  
**To:** Matthew J Haggard/Bethesda/IBM@IBMUS  
**Date:** 06/05/2015 10:46 AM  
**Subject:** RE: I2 Analyst Notebook

---

Hey Matt,

Before you call, the commander that would make the decision is out on vacation. I didn't know and didn't get a chance to speak with her prior to her leaving. Once she gets back in, I will let you know and we can re-schedule at that time.

I didn't want to take up any of your time unnecessarily.



Chris Gray | Crime Analyst  
Denver Police Department | Major Crimes Division  
Phone: 720-913-6772 | Fax: 720-913-7007  
[christopher.gray@denvergov.org](mailto:christopher.gray@denvergov.org)

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**From:** Matthew J Haggard [<mailto:matt.haggard@us.ibm.com>]  
**Sent:** Friday, May 29, 2015 4:57 PM  
**To:** Gray, Christopher P - Police Department - CSA  
**Subject:** RE: i2 Analyst Notebook

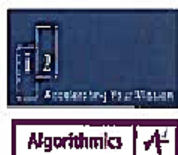
Chris,

Didn't get a chance to speak with you this week regarding the pricing I sent over and what all needs to be updated. Can I give you a quick call on Monday? Have a nice weekend.

Thanks,  
Matt

-----  
**Matthew Haggard**  
**Account Representative**  
**IBM Safer Planet**  
**301.803.6542 office**  
**cell**

<http://www.linkedin.com/in/matthewhaggard>





From: Matthew J Haggard/Bethesda/IBM  
To: "Gray, Christopher P - Police Department - CSA" <[Christopher.Gray@denvergov.org](mailto:Christopher.Gray@denvergov.org)>  
Cc: "Schwoob, Lisa A. - Licensing" <[Lisa.Schwoob@denvergov.org](mailto:Lisa.Schwoob@denvergov.org)>  
Date: 05/20/2015 03:21 PM  
Subject: RE: i2 Analyst Notebook

---

Christopher and Lisa,

Below, please find the quote requested for i2 Analyst Notebook and the ESRI Connector. If there is a preferred business partner you wish to procure through, please provide me with their contact information. As you know, our business partners are typically able to quote prices a few points below IBM.

This quote will have to be amended, as I included both the premium and standard version of i2 Analyst Notebook. Please let me know which version you would like to keep. I will follow up with you to ensure everything is accurate and determine next steps. I look forward to working with you both to ensure the entitlements are delivered in a timely manner.

[attachment "Denver Police Department - ANB Quote from IBM 5.20.15.doc" deleted by Matthew J Haggard/Bethesda/IBM]

Thanks,  
Matt

-----  
**Matthew Haggard**  
**Account Representative**  
**IBM Safer Planet**  
**301.803.6542 office**  
**cell**  
<http://www.linkedin.com/in/matthewhaggard>





From: "Gray, Christopher P - Police Department - CSA" <[Christopher.Gray@denvergov.org](mailto:Christopher.Gray@denvergov.org)>  
To: Matthew J Haggard/Bethesda/IBM@IBMUS  
Date: 05/11/2015 11:47 AM  
Subject: RE: I2 Analyst Notebook

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Matt,

I need to reschedule the call. I'm bogged down in a couple of projects that have to be completed today. Do you have time later this week?

I looked at the SDK info and don't really have any questions on it other than cost. I'm not sure if that's a route we want to go right now anyway since our data is a bit dispersed.

The only question I do have is about the connection to [I2 Analyst Notebook](#) if there is one. The last time I tested the connection, it wasn't useful for us. I haven't heard if there is an update to that process, or if it remains the same.

Thank you,



Chris Gray | Crime Analyst  
Denver Police Department | Major Crimes Division  
Phone: 720-913-6772 | Fax: 720-913-7007  
[christopher.gray@denvergov.org](mailto:christopher.gray@denvergov.org)

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From: Matthew J Haggard [<mailto:matt.haggard@us.ibm.com>]  
Sent: Wednesday, May 06, 2015 9:08 AM  
To: Gray, Christopher P - Police Department - CSA  
Subject: RE: I2 Analyst Notebook



Just sent you an invite for Friday. After you review the links, let me know if you have any technical questions you'd like answered on the call. Would like to get a formal quote over to yourself and Lisa by next week.

Thanks,  
Matt

-----  
**Matthew Haggard**  
**Account Representative**  
**IBM Safer Planet**  
**301.803.6542 office**  
**cell**

<http://www.linkedin.com/in/matthewhaggard>



From: "Gray, Christopher P - Police Department - CSA" <[Christopher.Gray@denvergov.org](mailto:Christopher.Gray@denvergov.org)>  
To: Matthew J Haggard/Bethesda/IBM@IBMUS  
Date: 05/05/2015 05:02 PM  
Subject: RE: i2 Analyst Notebook

---

I have a training on Friday afternoon, but am available around 10am MDT.

Also, could you let me know the cost for annual maintenance? It's easier to write it into the budget at the outset than to try to get the funding later on.

Thank you,



Chris Gray | Crime Analyst  
Denver Police Department | Major Crimes Division

Phone: 720-913-6772 | Fax: 720-913-7007  
[christopher.gray@denvergov.org](mailto:christopher.gray@denvergov.org)

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**From:** Matthew J Haggard [<mailto:matt.haggard@us.ibm.com>]  
**Sent:** Tuesday, May 05, 2015 2:40 PM  
**To:** Gray, Christopher P - Police Department - CSA  
**Cc:** Troy S Darrington  
**Subject:** Re: i2 Analyst Notebook

Chris,

Sorry to be so late in getting back to you. Had to align some resources internally to get answers to a few of the questions we discussed.

Here is some high-level info and budgetary pricing on both the SDK plug-in and the ESRI connector. Would it make sense for you hop on a call with myself and one of our technical specialists to answer any additional questions you have? Please let me know.

<http://www-03.ibm.com/software/products/en/analysts-notebook-sdk>

\*SDK pricing to be delivered at a later date

<http://www-03.ibm.com/software/products/en/analysts-notebook-esri>

IBM I2 ANALYST'S NOTEBOOK CONNECTOR FOR ESRI CONCURRENT USER LICENSE + SW SUBSCRIPTION & SUPPORT 12 MONTHS = \$1,292 each

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The following is some budgetary pricing on i2 Analyst Notebook in both our Concurrent and Premium Concurrent offerings. Feel free to multiply x5 or x8 for a rough estimate of what any number of licenses would cost. Note the prices above and below reflects City and County of Denver's discount for being a Government entity:

**Part Description:** IBM I2 ANALYST'S NOTEBOOK CONCURRENT USER LICENSE + SW  
SUBSCRIPTION & SUPPORT 12 MONTHS = \$6,647 each

**Part Description:** IBM I2 ANALYST'S NOTEBOOK PREMIUM CONCURRENT USER LICENSE  
+ SW SUBSCRIPTION & SUPPORT 12 MONTHS = \$17,340 each

Do you have a few minutes on Friday for a quick call to discuss? Please let me know and I will send out a calendar invite.

Thanks,

Matt

-----  
**Matthew Haggard**  
**Account Representative**  
**IBM Safer Planet**  
301.803.6542 office  
cell

<http://www.linkedin.com/in/matthewhaggard>



From: "Gray, Christopher P - Police Department - CSA" <[Christopher.Gray@denvergov.org](mailto:Christopher.Gray@denvergov.org)>  
To: Matthew J Haggard/Bethesda/IBM@IBMUS  
Date: 04/30/2015 03:05 PM  
Subject: Re: I2 Analyst Notebook

---

Hey, I'm out again make sure to call me on my cell phone please

Sent from my phone

----- Reply message -----

From: "Matthew J Haggard" <[matt.haggard@us.ibm.com](mailto:matt.haggard@us.ibm.com)>  
To: "Schwoob, Lisa A. - Licensing" <[Lisa.Schwoob@denvergov.org](mailto:Lisa.Schwoob@denvergov.org)>  
Cc: "Gray, Christopher P - Police Department - CSA"

<[Christopher.Gray@denvergov.org](mailto:Christopher.Gray@denvergov.org)>

Subject: i2 Analyst Notebook

Date: Wed, Apr 29, 2015 3:33 PM

Linda - thanks for forwarding Chris' info.

Chris - Do you have a few minutes on Thursday to talk? Let me know a good time and I will give you a ring on your cell.

Thanks,  
Matt

-----  
**Matthew Haggard**  
Account Representative  
IBM Safer Planet  
301.803.6542 office  
cell

<http://www.linkedin.com/in/matthewhaggard>



From: "Schwoob, Lisa A. - Licensing" <[Lisa.Schwoob@denvergov.org](mailto:Lisa.Schwoob@denvergov.org)>  
To: "Gray, Christopher P - Police Department - CSA" <[Christopher.Gray@denvergov.org](mailto:Christopher.Gray@denvergov.org)>  
Cc: Matthew J Haggard/Bethesda/IBM @IBMUS  
Date: 04/29/2015 02:48 PM  
Subject: RE: i2 Analyst Notebook

Hi Chris,

I am copying Matthew Haggard so that he can give you a call on your cell phone (see below). I think it best he speak with you to discuss the i2 Analyst Notebook. If Matthew provides you with a quote please be sure to copy me too.

Thanks,



**Lisa Schwoob | IT Management Analyst II, CSAM, CHAMP**  
Technology Services | City and County of Denver  
720.337.4373 Phone  
[Lisa.Schwoob@denvergov.org](mailto:Lisa.Schwoob@denvergov.org) | [Dial 3-1-1 for City Services](#)

**From:** Gray, Christopher P - Police Department - CSA  
**Sent:** Wednesday, April 29, 2015 9:03 AM  
**To:** Schwoob, Lisa A. - Licensing  
**Subject:** RE: i2 Analyst Notebook

I'd be happy to speak with them. I will be in and out of the office all day, so if they'd like to speak, please give them my cell number.

I do have some questions for the Rep as well.

Thank you for taking care of this.

**Chris Gray | Crime Analyst**  
Denver Police Department | Robbery/Homicide Unit  
Phone: 720-913-6772 | Fax: 720-913-7062  
[christopher.gray@denvergov.org](mailto:christopher.gray@denvergov.org)

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---

**From:** Schwoob, Lisa A. - Licensing  
**Sent:** Tuesday, April 28, 2015 6:50 PM  
**To:** Gray, Christopher P - Police Department - CSA  
**Cc:** Wyckoff, Chris - DPD

**Subject: RE: i2 Analyst Notebook**

Hi Chris,

i2 Analyst Notebook is now owned by IBM. Have you looked at the different versions (premium versus analyst notebook)? I don't think you can upgrade or if you can, the support has lapsed for too long, so you are probably looking at having to buy new licenses. I believe we also have to purchase directly from IBM. See the link below and let me know what version you think will suit your needs. The IBM rep will be calling tomorrow with some pricing. I may have him talk to you too as you are really the experts with regards to this product.

<http://www-03.ibm.com/software/products/en/analysts-notebook>

Thanks,



**Lisa Schwoob | IT Management Analyst II, CSAM, CHAMP**  
Technology Services | City and County of Denver  
720.337.4373 Phone  
[Lisa.Schwoob@denvergov.org](mailto:Lisa.Schwoob@denvergov.org) | [Dial 3-1-1 for City Services](#)

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**From:** Gray, Christopher P - Police Department - CSA

**Sent:** Friday, April 24, 2015 1:58 PM

**To:** Schwoob, Lisa A. - Licensing

**Cc:** Wyckoff, Chris - DPD

**Subject:** i2 Analyst Notebook

Hi Lisa,

Could you let me know if we are paying maintenance on i2 Analyst Notebook? Also, I'd like to explore the best option between upgrading to the newest version or purchasing the new version.

It is my understanding that we have concurrent licenses. I think we have users, but I've never run into a problem where there wasn't a license available. However, if we expand users, we'd like to know what options are available for getting additional licenses.

If you have any questions, please give me a call.

Thank you very much,



**Chris Gray | Crime Analyst**  
Denver Police Department | Major Crimes Division  
Phone: 720-913-6772 | Fax: 720-913-7007  
[christopher.gray@denvergov.org](mailto:christopher.gray@denvergov.org)

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-----Original Appointment-----

**From:** Gray, Christopher P - Police Department - CSA

**Sent:** Wednesday, May 13, 2015 9:39 AM

**To:** 'Matthew J Haggard/Bethesda/IBM'

**Subject:** Accepted: Rescheduled: Matt and Chris to connect on ANB (SDK, ESRI connector, etc.) (May 14 02:30 PM MDT In Dial-in i)

**When:** Thursday, May 14, 2015 2:30 Pmi-3:00 PM (UTC-07:00) Mountain Time (US & Canada).

**Where:** Dial-in:





**From:** Andrew Cagle [mailto:Andrew.Cagle@blue-light.co]  
**Sent:** Tuesday, November 03, 2015 12:44 PM  
**To:** Gray, Christopher P - Police Department - CSA <Christopher.Gray@denvergov.org>  
**Subject:** Follow Up From Blue Light

Hey Chris,

I wanted to let you know that Pat is no longer with our company. We have you down as the POC and that I will be your contact with us. I do not have all Pat's notes but I do see there was a command change within your agency. Is there a way you and I can talk over the phone and see where everything stands? If not, a simple email will do just as well. Thanks in advance.

-Andrew

Andrew Cagle  
Government Affairs and Business Development  
Blue Light LLC  
Work Mobile: 1-336-214-4437  
Email: [Andrew.Cagle@Blue-Light.co](mailto:Andrew.Cagle@Blue-Light.co)



BLUE LIGHT

Problem Solved

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**From:** Andrew Cagle [mailto:Andrew.Cagle@blue-light.co]  
**Sent:** Tuesday, November 17, 2015 1:20 PM  
**To:** Gray, Christopher P - Police Department - CSA <Christopher.Gray@denvergov.org>  
**Subject:** RE: Follow Up From Blue Light

Chris,

I am sure you are very busy, but I never heard back from you – I completely understand if you do not have the time, but if you do I am looking forward to hearing from you. Thanks!

-Andrew

**From:** Andrew Cagle  
**Sent:** Tuesday, November 3, 2015 2:44 PM  
**To:** [christopher.gray@denvergov.org](mailto:christopher.gray@denvergov.org)  
**Subject:** Follow Up From Blue Light

Hey Chris,

I wanted to let you know that Pat is no longer with our company. We have you down as the POC and that I will be your contact with us. I do not have all Pat's notes but I do see there was a command change within your agency. Is there a way you and I can talk over the phone and see where everything stands? If not, a simple email will do just as well. Thanks in advance.

-Andrew

Andrew Cagle  
Government Affairs and Business Development  
Blue Light LLC  
Work Mobile: 1-336-214-4437  
Email: [Andrew.Cagle@Blue-Light.co](mailto:Andrew.Cagle@Blue-Light.co)



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Problem Solved

